## Historic, archived document

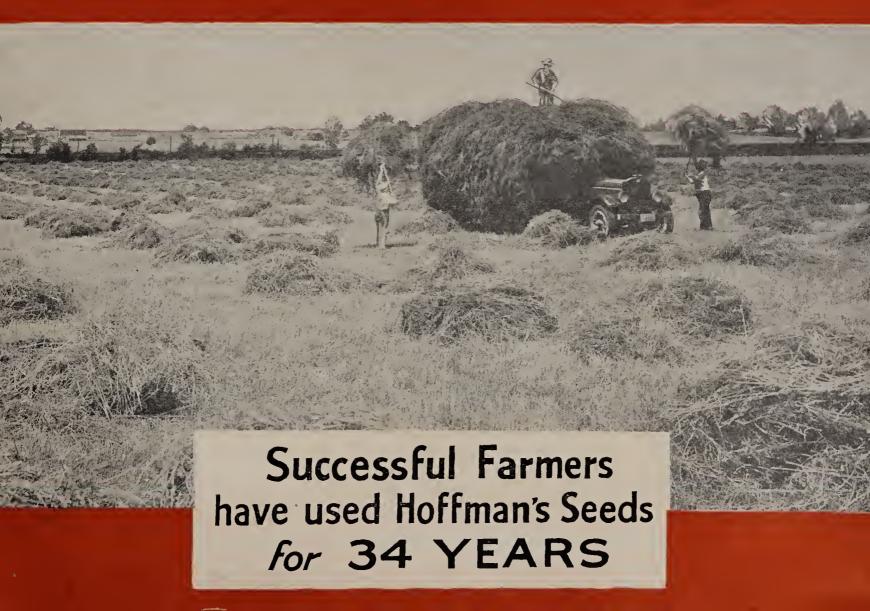
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# MAKE MONEY FOR YOU

See New Money Saving Plan on Page 3



# Read this True Story about HOFFMAN'S FARM SEEDS

It was 34 years ago that A. H. Hoffman, (see photo) founded this business. Years before that, he was a successful farmer. His farm in Lancaster County was known far and wide for its exceptional yields. Mr. Hoffman's success was based upon his knowledge of farming. And also his very practical and thorough knowledge of raising crops for seed purposes. He was so successful on his own farm—and his

methods for selecting and testing farm seeds were so well known—that eventually he was induced to sell some of his seeds to his friends and neighbors. Year after year other successful farmers from other sections would come to buy their seeds from Mr. Hoffman.

A. H. Hoffman was not only a successful farmer—he also was a very thorough and practical student. He knew the need for better seeds. That is why he devoted the best years of his life to seed improvement. He knew intimately the seed and crop conditions—not only in his own County, but throughout Pennsylvania, and most other States, too. Eventually various State Experiment Stations began to make tests of Hoffman's seeds. They buy seeds from Hoffman today. Many State and County Institutions continue to buy Hoffman's Seeds for many years.

A. H. Hoffman knew as a successful farmer that one of the biggest problems that the farmer must face is the problem of clean seeds. He said—"I want clean seeds and I know that



every other successful farmer also wants clean seeds." That is why he went to the greatest care and expense to make sure that the seed that he sold was as clean and pure as money and skill could possibly make it. Nothing was left undone and every effort was made to obtain clean seed. . free from dangerous weeds! Seed that would grow. Seed that would make money for its users!

#### Year After Year Successful Farmers Have Bought Hoffman's Seeds

Year after year the Hoffman business has grown. Why? Because repeated tests have shown that Hoffman uses greater care and spends more money in selecting seed than most other seed organizations do. This business was built right. It grew because its customers know they get full value — exactly what they buy!

#### Make This Test of Hoffman's Seeds

Take a sample—and have your State Department analyze it. Then you will know how pure Hoffman's Seeds are — and why they make money for you. The Hoffman family and the Hoffman reputation stand behind them. The Hoffman family are still in the same business that A. H. Hoffman started 34 years ago. And Hoffman tells you today "Hoffman Seeds were never better than they are right now" . . . And prices were never so low! Furthermore, the New Money Saving Plan puts money in your pocket! . . . . . Study every word of it!



Photo above shows Mr. Hoffman (center) in his wheat field on the Hoffman Homestead Farm

# WANT TO MAKE More Money?

Read about Hoffman's new Money Making Plan that actually puts money in your pocket by enabling you to get high quality seeds for no more than you pay for inferior, unknown, unclean grades. Everyone knows the high quality of Hoffman's Seeds. Successful farmers know they are clean and free from foul weeds. and they grow! They make better crops!

Hoffman's Money Making Quality Seeds have always been the first choice of successful farmers. They always will be, too . . . because their quality never varies. Everyone knows that because of today's conditions, the practical farmer should save all the money he can on seeds. But he dare not sarcifice quality!

You cannot buy the true "money-making" seeds at cut prices. Every dollar you spend for seed should produce more dollars in profits for you. You cannot afford to buy cheap, unclean, inferior seeds when you can now get so easily, the same high quality Hoffman's Seeds that you have always bought . . . tested, sound and true!

Cut down your planting costs this year through Hoffman's New 1933 Money Saving Plan.

## Buy All Your Seeds From Hoffman— If You Want to Make More Money

Make every dollar count. See how easily this new plan will make money for you. Buy seeds for yourself. buy seeds for your friends and neighbors. Send in their order with yours and make these cash-savings! THE MORE YOU BUY THE MORE MONEY YOU SAVE! Write your order on the Order Blank sent with this catalog, and save money on seeds!

Many old customers and friends have asked "How can we buy Hoffman's Seeds together and save money? Our answer to this is our New 1933 Money Saving Plan. All you have to do in order to save money on seeds . . . and make money for yourself . . . is to buy your Seeds from Hoffman and get your friends and neighbors to buy with you (on Your Own Order Blank).

#### -Here Is what You Save-

(Regular Price List Quotations Govern All These Savings)

On	Orders	for	\$ 10	to	\$ 14.99	You	take	off	2%
	"				29.99				•
	"		30	to	59.99	You	take	off	4%
"	"	"	60	to	119.99	You	take	off	5%
"	"	"	120	to	239.99	You	take	off	6%
	"	66	240	to	419.99	You	take	off	7%
66	46	"	420	to	649.99	You	take	off	8%
66	"	"	650	to	999.99	You	take	off	9%

Because you may not need much seed on your own farm—is exactly why this Plan will help you. . . . . . . Get your friends and neighbors to buy with you. . . . . . The more you buy—the greater your savings!

#### Here's Exactly How the Hoffman Money Saving Plan Works for You!

Let's suppose that during the year, your orders called for the following amounts:

		_	
First Order\$	42.50	you took off	\$ 1.70
Second Order	16.45	you took off	.49
Third Order	94.80	you took off	
Fourth Order		you took off	3.25
Fifth Order	132.50	you took off	7.95

Total purchases \$351.25

Savings \$18.13

## So far—Fine! You Have Saved \$18.13. But Here's an Extra Saving for You, too!

A total of \$351.25 entitles you to a rebate of 7%, which would equal \$24.59. In the above table, you had taken off various amounts as you

ordered during the year, totaling \$18.13. BUT IN ALL YOU EARNED \$24.59. Right then and there—you get another cash amount mailed to you of \$6.46. THE TOTAL AMOUNT OF YOUR BUSINESS IS ADDING UP IN YOUR FAVOR RIGHT ALONG!

Now that saving holds just as true—whether small or large orders are sent. Suppose orders called for \$11.50; \$6.00; \$32.00; \$8.50; and \$19.00. The first deductions would amount to \$2.08. BUT ALL THOSE ORDERS total \$77—on which total you would be entitled to 5% saving—or \$3.85. So there would be an extra cash return coming to you of \$1.77. Yes—this plan saves you money any way you take it. You are the one to decide how much it shall save you! You make your own rate!.. and—

"Hoffman's Seeds Make Money For You!"

## Red Clover

Extra Clean . . Healthy . . Vigorous Seed . . Safe . . Sound . . Sure

the kind that Makes More Hay and Makes More Money for You!

When folks go to the trouble of writing like this—doesn't it mean something?

"I have been sowing your Clover Seed for years, and I always get a good catch of grass. . . . . Four of my neighbors are ordering with me this year."

"For ten years, maybe fifteen, I have been buying your seeds, and have been very much pleased. I have always been particularly pleased with the clover seed."

"The seed arrived in fine condition. It is excellent—the cleanest I have ever seen—nicely packed, too."

"I have been planting your clover seed for several years. I am an old friend of Hoffman's Seeds."

Such statements reach here right along. There is no doubt that the sowing of *truly clean* seed—seed cleaned right, by scientific methods—costs much less in the end.

#### Why Does Grade 'A' Milk Bring More than Ordinary Milk?

Because it's worth more! And this is just as true about Clover Seed and other seeds, as it is about milk. The top grades must cost more. Every successful farmer knows this.



The enlarged Photo-shows the uniform, healthy Seeds of Hoffman's "Extra" Red Clover



## What about Home-Cleaned Clover Seed?

Home cleaned seed would be alright—if only it was cleaned clean! But it's not! Oh yes, the owner having seed to sell will say it is clean. And he means it, too! But the fact is, he don't actually know the facts. He didn't notice the weed plants in his field, because the weeds didn't show up among the beautiful stand of clover heads. But they were there just the same—and in some cases, a great many of them. Unfortunately, those unseen weed plants often produced more seeds per plant than did the clover plants. Many a time the producer really thought his seed to be clean, when in truth it had great numbers of weeds in it.

Please read this: Five lots of home-cleaned seed were recently tested. Every one of them was claimed to be cleaned. . . (and they were cleaned as well as it could be done on the farm where the cleaning was done). But here are the actual results learned by test:

Sample.	No.	1—P	ure	Seed	96.80%—v	veeds	2.61%
"	"	2—	"	"	94.82%-	"	4.57%
"	"	3—	"	"	93.15%—	"	5.04%
"	"	4—	"	"	97.00%-	"	2.32%
"	"	5—	"	"	96.38%—	"	2.90%

#### Don't Buy Unclean Seed-Please

Of course—you wouldn't buy it—knowingly. But many folks who produced seed this year, will offer exactly that type of seed—and they really won't know it themselves that their seed is in that condition! So they simply can't inform you. Yet—and this is important—such seed as just mentioned can be had at very, very low prices. Of course—it can sell at very much lower prices than seed which has been actually cleaned CLEAN, by latest scientific methods. For your own protection, sow Hoffman's Clover Seed. You will be many dollars ahead in the end! Yes—there's very much more to this clover seed question, than the price-per-bushel of the seed!

## 19333

# Hoffman's the FARM SEEDS that

- "Make Money for You!"

Seed Must be of Quality Satisfactory to you —see "Money Back" terms last page of catalog

#### FREIGHT PAID ON 100 LBS. OR MORE

BAGS ARE FREE . . Full Net Weight of Seeds Guaranteed

Figure your order at these prices. . . You make a CASH-SAVING on every order for \$10 or more (see other side). . . Deduct your saving from your remittance when ordering . . the bigger your order, the bigger your saving!

CLOVER SEED Price	ALFALFA	SEED CORN Builde
(60 lbs. per Bushel) Per Bu.	(60 lbs. per Bushel) Price Per Bu.	(56 lbs. per Bushel) Per Bu.
Economy Alsike\$ 8.00	Kansas (U. S.Verified)\$10.25	Lancaster County Sure Crop \$ 1.75
Extra Alsike 8.60	Western Hardy (U. S. Verified). 11.25	White Cap Yellow Dent 1.80
Economy Native Red 7.30	Northwest (U. S. Verified) 12.00	Red Cob White 1.55
Extra Native Red(U. S. Verified) 7.90	Genuine Grimm (U. S. Verified). 14.50	Golden Queen 1.85
Extra Mammoth (U. S. Verified) 8.20	State Certified Grimm 15.75	Hoffman Early 90-Day 1.75
Economy Verified Mammoth 7.60		Reid's Yellow Dent 1.90
Sweet Clover (White) 3.70	It pays well to treat your Alfalfa Seed with Hoffman's Inoculant—see other side	Early Learning 1.75
Sweet Clover (Yellow) 3.95	CD A CC CEEDC	Long's Champion Yellow 1.85
Sweet Clover (Grundy Co.) 3.90	GRASS SEEDS	Improved Learning 1.80
Crimson Clover 5.80	Hay & Pasture Mixture (32 lb.).\$ 3.40	Yellow Flint 1.80
Japan Clover (25 lb. bu.) . 2.40	Kentucky Blue (14 lb.) . 1.80	Eureka Ensilage 1.75
Korean Lespedeza . (25 lb. bu.) . 2.80	Fancy Red Top (32 lb.) . 2.45	Johnson County White 1.75
White Dutch Clover (per lb.) .33	Canada Blue (14 lb.) . 2.05	Early Clarage 1.75
1000	Orchard Grass (14 lb.) . 1.65	Avoid bird damage to your corn-
	Meadow Fescue (24 lb.) . 1.75	apply "Crow Repellent" to the seed
Figure these Prices—But	Native Rye (24 lb.) . 1.70	Remember—You Save
take off Your Saving	English Rye (24 lb.) . 2.70	(?) % from these Prices
1	Bromus Inermis (14 lb.) . 2.85 Tall Meadow Oat (14 lb.) . 2.60	(1) // ITOM these I frees
CLOVER MIXTURES	Tall Meadow Oat(14 lb.). 2.60 Hoffman's Lawn (per lb.)30	SEED OATS (32 lbs. per Bushel)
Economical (56 lb. bu.)\$ 5.95	Shady Lawn (per lb.)	Peerless
(About 1/2 Red Clover-1/4 Alsike-		Silver Mine
1/4 Timothy)	You Save (?) % on	Swedish Select
Alsike & Timothy (45 lb. bu.) 2.95	all these seed prices	Patterson
(Contains over 20% Alsike—very clean)		Shadeland Climax 1.05
(Contains over 2070 Phothe very chear)	SEED POTATOES	CANADA PEAS
TIMOTHY SEED	(Maine-grown, 2-bu. sack)	2
(45 lbs. per bushel)	Certified Irish Cobbler \$ 3.00	Canada Field Peas \$ 3.65
Farmer's Choice Timothy \$ 2.40	Certified Green Mountain 2.80	BARLEY (48 lbs. per Bushel)
Economy Timothy 2.20	Certified Early Surprise 2.95	
Economy timothy to to to the second	Early Rose 3.20	Wisconsin PedigreeBearded \$ 1.10 Alpha
	Sir Walter Raleigh 3.00	Alpha       1.20         Velvet       1.15
SUNDRY SEEDS	Carman No. 3 3.00	Beardless 1.30
Spring Vetch 50 lb \$ 3.20	(New York State, 2-bu. sack)	Dodruioss
Winter Vetch	Certified Russets 2.80	SOY BEANS (60 lbs. per Bushel)
Amber Sorghum50 lb 2.15	Certified White Rurals 2.80	Wilson Black \$ 1.40
Sudan Grass (per lb.) .05	Certified Rural New Yorker 2.80	Manchu 1.45
Dwarf Essex Rape (per lb.) .08	(Michigan-grown, 2-bu. sack)	Virginia 1.35
Hog Pasture Mixture (per lb.) .05	Certified Russets 3.00	Mammoth Yellow 1.45
Cow Horn Turnip (per lb.) .35		Illini (Early) 1.50
	MILLETS	Mixed Soy Beans 1.35
SPRING GRAINS	Golden Millet (48 lb.) . \$ 1.95	•
Marquis Spring Wheat \$ 1.65	Hungarian Millet (48 lb.). 1.90	COW PEAS (60 lbs. per Bushel)
Spring Rye 1.55	Japanese Millet (32 lb.) . 1.85	New Era \$ 1.95
Speltz (40 lb.) 1.20		Whippoorwill 2.15
Japanese Buckwheat 1.30	Prices LESS (?) % Saving	(Prices continued—other side)

#### "HOFFMAN INOCULANT"

(Prices include Prepaid Postage)

	½ bu.	½ bu. size	1 bu. size	2½ bu. size
Alfalfa	\$0.30	\$0.50	\$0.90	\$2.25
Sweet Clover	.30	.50	.90	2.25
Red Clover	.30	.50	.90	2.25
Mammoth, Alsike	.30	.50	.90	2.25
White Clover	.30	.50	.90	2.25
Garden Peas	.25			
Japan Clover or			1.1	1
Lespedeza	.30	.50	.90	2.25
Sweet Peas, etc	.25			
	½ bu. size	1 bu. size	2 bu. size	5 bu. size
Soy Beans	\$0.25	\$0.40	\$0.70	\$1.50
Cow Peas	.25	.40	.70	1.50
Vetch	.35	.60	1.00	2.25
Canada Field Peas	.35	.60	1.00	2.25

#### "CAHOON" SEED SOWERS

Postage Prepaid, \$4.50

#### CLIPPER SEED CLEANERS

No. 1-B—\$35.00 No. 2-B—\$41.00 Freight Paid

"SOILTEX"—For Testing Soils

Each Outfit (Postpaid) \$1.00

#### "CERESAN"

/LJ					
	For B	arley, Oats,	Wheat	etc.	
8	oz	\$0.50	5	lbs	3.00
1	lb	<b>7</b> 5	25	lbs	12.50

#### "SEMESAN JR."

For Seed Corn Only

4 oz\$0.50	5 lbs\$ 8.00
1 lb50	25 lbs 31.25

#### "SEMESAN BEL"

#### For Seed Potatoes

_	. 01 200					
4 oz	\$0.50		5	lbs	\$	8.00
1 lb	50		25	lbs	•••••	31.50
Above Disir	fectants o	cannot	be sent	t by	mail—	
they must	be sent	by Fr	reight o	or Ex	press.	
Order same	shipped	along	with	your	seeds.	

#### **CROW REPELLENT**

For	Treating	Seed	Corn	
1	-:		@A (	

1	bu.	size	\$0.60
2	bu.	size	1.00
4	bu.	size	1.75

#### Figure Your Savings This Way!

Make up your order, using the prices quoted on this sheet. Each time your order amounts to \$10 or more, you take the benefit of the savings this schedule shows. . . . . Deduct your saving from the remittance you send along with your order.

On	Orders	for	\$ 10	to	\$ 14.99You	take	off 2	%
66	66	66	15	to	29.99You	take	off 3	%
66	"	66	30	to	59.99You	take	off 4	%
66		66	60	to	119.99You	take	off 5	%
66	66	66	120	to	239.99You	take	off 6	%
66	66	66	240	to	419.99You	take	off 7	%
66	"	66	420	to	649.99You	take	off 8	%
66	66	66	650	to	999.99You	take	off 9	%

FREIGHT PAID on 100 Lbs. or More—Bags Free

February 8, 1933

#### "Extra" Red Clover (Native)

U. S. Verified Seed

To buy seed offered as 'home-grown' or 'U. S.-grown' or 'Northern-grown' does not insure you of the right seed for your section. Some far-Northern U.S. seed is not fit for Eastern sowing.

But here you have the protection of the Government on this important seed-item. Here is U. S. Verified Seed. Buy it—sow it—and you've used the very best available.

Every bag of Hoffman's "Extra" U. S. Verified Seed has a tag that tells where it was grown. This is Government information. Federal inspectors have kept tab all along the line. They may drop in here any day-check our stocks, consult our records—every bushel must be accounted for.

Besides seed of absolutely-known source, you here buy only the choicest quality. "Extra" tests just as high as seed can test. Average test for years, over 99.50%. Free of foul weeds. Soundest growth. Only the strains that have proven adapted to Eastern and Northern conditions are here offered to you. The surest protection ever, backs up every bag.

#### "Economy" Native Red Clover

This is not low-quality seed. It is free from foul weeds and of sound growth. It is from Northern sections and suited to your locality.

Sometimes Red Clover seed can be bought at a lower price because it may contain a little Alfalfa; or maybe a trace of sweet clover; or perhaps some alsike clover—a small percentage of other crop seeds.

These other seeds reduce the test below the "Extra" standard. But this don't hurt the seed. Many folks mix other seeds with their clover anyway before sowing.

As the name implies, you can safely save some money on this seed.

#### Mammoth (Sapling) Clover

Much like the regular Red Clover. Used for about the same purposes. Mammoth is a little coarser — grows taller — ripens later — roots deeper. Produces but one crop of hay—affords less pasture after cut. Thrives on poorer soils. Withstands drought quite well. Just one grade —"Extra" quality—is sold.



#### Weeds You DON'T GET in Hoffman's Seed-**BUCKHORN** THISTLE RAGWEED













## To Properly Remove Weed Seeds: Dodder, thistle, quackgrass, sorrel, pigweed, and countless others will

It costs real money to really clean clover seed free of weeds. An enormous investment in special machinery is required—thousands and thousands of dollars. Real high-grade seed cleaning has become an extremely scientific process. Ripple or Buckhorn demands a special water and sawdust process, in combination with special and efficient drying equipment.

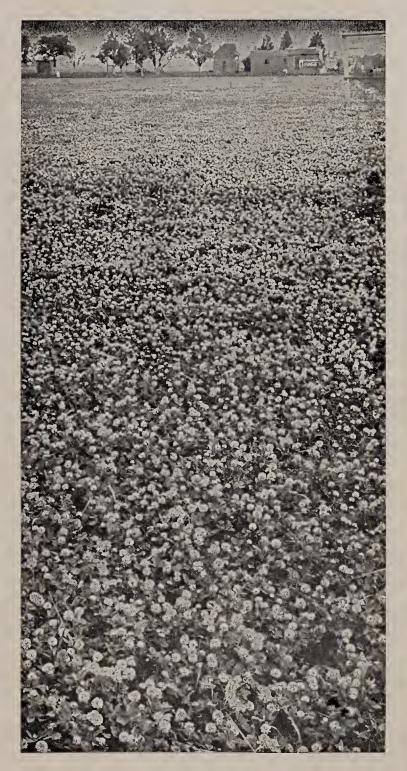
pass from seed successfully only after special (sometimes quite costly) operations have taken place. . . . . . . . . . No individual seedproducer could employ all these processes. . . . Again we say—sow Hoffman's Clover Seed—and be free from these expensive weed pests. . . . . Besides getting better stands of grass! . . Hoffman's Seeds make money for you!

## Alsike Clover

Grows like Red Clover—not as tall—finer stemmed — blossom is nearly white. Makes finer hay. Goes farther when sowing the seed. Alsike is a sure 'catch'. Is not subject to 'clover sickness'—has more of a root system, stands great ranges of temperature—is less liable to winter-kill. Alsike is a hardy plant.

Mixing Alsike with Red Clover is a good plan. Two to three parts Red Clover to one part Alsike. Alsike is a good, cheap, sure Clover.

"Extra" brand Alsike is first quality, northern-grown seed, cleaned free from foul weeds, and of sound growth. Cannot help but please you. Has been pleasing great numbers of eastern farmers for many years.



"Economy" Alsike means a saving in cost of seed. May contain some White Dutch Clover, or some Timothy—thus lowering the purity, but certainly not hurting the quality.

## "Economical Mixture"



Great numbers of successful farmers have been using this low cost seed—and with fine results. We make this mixture ourselves right at our own plant, and know that it is strictly quality seed through and through. Use this "Economical" Mixture for either hay, pasture or soiling purposes. It is made from high grade seeds that were for the most part, produced in this mixed condition. Because they are mixed, they sell for less than if they would have been sold separately. Have you a Special seed mixing problem? If so, write to us and let us \_ lp you as we have helped thousands of ners. We have special facilities for the proper mixing of seeds here.

"We had one of the finest clover fields around here. Clover knee high."

J. M. Musser, Mifflintown, Pa.

#### White (Dutch) Clover

A good pasture clover high in protein—provides early spring grazing. Stands up under trampling. Furnishes plenty of nectar for bees. Is a real "creeper." Constantly growing new plants because its stems form new growth whenever they come in contact with the earth.

#### Japan Clover (Lespedeza)

Makes but a small growth, except in Southern locations. Japan Clover lives in the South through the hot Summer months, when other clovers can't. Thrives on poor land—broadcast 15 to 18 lbs. to acre.

"We think your seeds are superior to all others."

L. B. Young & Son, Benton, Pa.

#### Crimson Clover

Used largely for a cover crop and for plowing under for soil improvement. Lasts only one year. By sowing Crimson in corn or after an early Spring crop, you can add an immense amount of humus and nitrogen to your soil. After sowing, cultivate and roll. Sow one bu. on 3 to 4 acres. You will get a better stand and more nitrogen if seed is in culated—see page 8.

## Timothy Seed

"Our famous 'Farmer's Choice' brand of Timothy Seed has been one of our most popular leaders ever since 1905 when it was first introduced."

When you get "Farmer's Choice" Timothy Seed you get the heaviest part of the best Timothy, cleaner than you ever saw before. All light weight, immature seeds are removed by the latest, most costly and most thorough cleaning methods. That is why "Farmer's Choice" tests for purity from 99.65 to 99.80%. Furthermore, the exceptionally small proportion of impurities consist of harmless fibre and other grass seeds such as Clover and Alsike. We can honestly say that "Farmer's Choice" is as clean as it is possible to make it.

#### Sow "Farmer's Choice" Timothy

This is the best Timothy Seed that you can buy at any price. If you want good, clean fields and a better stand of grass, sow "Farmer's Choice". Sow from 6 to 8 quarts of seeds per acre. If Clover is to be added in the Spring, sow 4 to 6 quarts per acre.

## Hoffman Pays the Freight on 100 lbs. or more

Note This Liberal Freight-Paid Offer
Plus the offer of FREE BAGS—
Plus the New Money Saving Plan—
Plus Splendid Quality Seeds—
Take advantage of all these benefits on all your Farm Seed purchases for 1933.

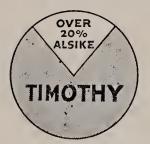
"All the seeds that I have bought of you have been O. K."

W. L. Sawhill, Claysville, Pa.

"I have been buying seeds from you since the beginning of the year 1918. This is the 15th consecutive year that I am buying seeds from you. Your seeds have always done well with me. I do not think that I ever made a complaint about a single item of seeds that I purchased from you."

William E. Fisher, Reading, Pa.

## Alsike and Timothy



If you want two grass crops for growing together, plant this mixture of Alsike and Timothy. Both thrive on a wide variety of soils. Both "catch" without much difficulty. They thrive in low places—ripen together and aid each other. The Alsike legume puts nitrogen in the soil thus improving the chances of the Timothy and the latter supports the Alsike so that it can function better. There is an average of 20 to 25% Alsike Clover in this mixture. This mixture is very free from weed seeds. You know that your land will not be overrun with dangerous weeds. Some of our customers have bought this seed for many years. Sow 12 to 16 lbs. per acre.

"I have been using your seeds for several years and find them the best I can buy."

J. H. Thompson, Downingtown, Pa.

"I wish to say, out of fairness to A. H. Hoffman, Inc., that their products and business methods have always been entirely satisfactory to me."

Lauren Nelson, Lakewood, N. J.



Do as Thousands of Others are Doing . Save through Our New Money Saving Plan

#### Inoculate These Seeds

WITH HAFFMAN'S MACULANT

and

## HELP THEM MAKE MORE MONEY FOR YOU!

Build up the fertility of the soil on your farm by the liberal use of legume plants. Such as

RED CLOVER SOY BEANS
SWEET CLOVER CANADA PEAS
ALSIKE COW PEAS
ALFALFA VETCH

Inoculate the seeds with the right bacteria. Then these legume plants will form little sacs on their roots. In these sacs they store up nitrogen which they draw from the air. This nitrogen not only helps these plants themselves,

but is also left in the ground so that it makes better crops for you. See how little it costs to make money through inoculating these seeds. It only costs about 30 cents to inoculate an acre of Alfalfa with bacteria, which will gather a bout 190 lbs. of nitrogen worth \$20 to \$30 annually. This bacteria may live there in the soil for many years. The cost is so small and the benefits are so great that it certainly pays to make sure by inoculating every legume seeding with a f.esh, pure culture, even though the land has been previously inoculated.



## Want to Increase the Permanent Value of Your Farm?

One way to do it is to use Hoffman's Inoculant. Because it increases the yield and quality of legume crops. It gives quicker growth—earlier maturity. It makes legumes grow, when they otherwise cannot be grown. It supplies nitrogen to other crops that grow with the inoculated legume crop. That is why thousands of farmers use Hoffman's Inoculant.

Furthermore, Hoffman's Inoculant is guaranteed to be a pure, live, fresh culture... and to produce more sacs filled with a plentiful supply of nitrogen. Hoffman's Inoculant is prepared by skilled bacteriologists and chemists in one of the country's best laboratories. It is endorsed by Government authorities. Very easily applied to seed, prepared in humus form.

## Read this TRUE Inoculation STORY

Time—1932. Place—Farm adjoining Harrisburg, (Pa.) Airport. Mr. N. S. Ryder decided to inoculate his Alfalfa Seed, using Hoffman's Inoculant.

Certain of his friends told him he was wasting his money. He treated part of his seed anyway. Later in the summer Mr. Ryder planted a large field to Soy Beans. Just to satisfy himself, he did not inoculate one drill-full of seedbut did treat all the other. Wish you could have seen those two fields. There was a wonderful difference in each case-very greatly in favor of where the Inoculant was used. This experience of Mr. Ryder is exactly like that of great numbers of others. Beyond doubt —it pays, and pays well to apply Hoffman's Inoculant to your seed.

Look for the little sacs, each one filled with money-making nitrogen.



#### PRICES:

Seven kinds of bacteria—many size cans. Each kind of seed requires a different germ.

:	½ bu. size	½ bu. size	1 bu. size	2½ bu. size
Alfalfa\$	0.30	\$0.50	\$0.90	\$2.25
Sweet Clover	.30	.50	.90	2.25
Red Clover	.30	.50	.90	2.25
Mammoth, Alsike	.30	.50	.90	2.25
White Clover	.30	.50	.90	2.25
Japan Clover or Lespedeza Garden Peas	.30 .25	.50	.90	2.25
Sweet Peas, etc	.25			
	$\frac{1}{2}$ bu.	l bu. size	2 bu. size	5 bu. size
Soy Beans\$	0.25	\$0.40	\$0.70	\$1.50
Cow Peas	.25	.40	.70	1.50
Vetch	.35	.60	1.00	2.25
Canada Field Peas	.35	.60	1.00	2.25

Save Money on Seeds . . . . Through Hoffman's New Money Saving Plan

## Sweet Clover

Many people say that Sweet Clover is one of our most valuable legumes. It is rich in protein—fine for pasture, and a great soil improver. It will grow where other clover and alfalfa fail, on land too low, too weedy or too hard for other clovers. Sweet Clover is a great soil enriching crop, splendid for green manure, rich in nitrogen. Easy to plow because its roots are soft and tender. Will grow anywhere. Ideal for crop rotation. Improves worn-out fields at little labor and expense. Sweet Clover under favorable conditions gives a fine, strong growth, supplies a winter covering and pasture in early Spring. Although Sweet Clover will do well almost anywhere, yet the following two things are important:—

- 1. Sweet Clover needs lime.
- 2. The seed should be inoculated.

The lime requirement for Sweet Clover is about like that for Alfalfa. Sow about 20 pounds per acre. Cover the seed. Our Sweet Clover has been scarified to quicken germination.

#### White Blossom Sweet Clover

Plant this popular variety in the Spring and you will get a fine growth of hay in the Fall of the same year. This biennial Sweet Blossom (Melilotus Alba) lives for two years then dies. Plant either Spring or Fall of one year, it will live till the Fall of the following year. Let it go to seed and it will re-seed itself and last for years. Invaluable for soil improvement and for hay as well as pasture—as well as to inoculate soil for Alfalfa. Hardly ever suffers from Clover diseases.

#### Yellow Blossom Sweet Clover

Yellow flowering biennial Sweet Clover (Melilotus Officinalis). Grows  $2\frac{1}{2}$  to 3 feet the first year and 4 to 5 feet the second year. Greatly preferred because of its finer stems. It makes a finer grade of hay or pasture. Stems nearly as fine as Alfalfa.

#### **Grundy County Sweet Clover**

An early dwarf strain of the biennial White Blossom Sweet Clover, matures two weeks earlier. Has finer stems—makes a finer hay—more palatable feed—not as tall.





Buy All Your Seeds From Hoffman

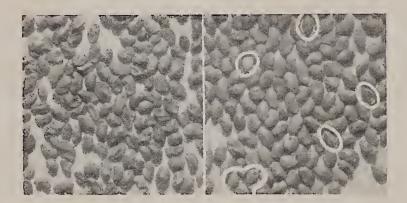
Save through the New Money Saving Plan

#### See Why Hoffman's Seeds Make Money for You! Here's Proof

These five samples of Alfalfa Seed show why Hoffman's Seeds grow bigger and better crops.

Four of these grades were bought and sowed by farmers who thought that they were getting them "cheap". But the mistake was not known until too late to right it. The poor "unclean" seeds were bought by buyers who were too much concerned with regard to the "price-perbushel", rather than with the quality and profit-

making possibilities of the seed they bought. This exhibit was prepared to caution buyers against too hasty decisions in this important seed matter.

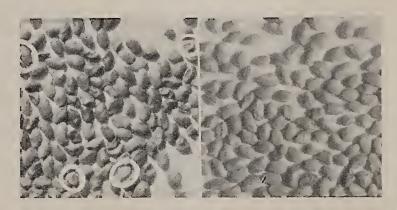


Source of above seed unknown. Only 65% will grow. Price low—but do you want such seed?

Above was advertised as 'bargain' secd. Note weeds in circles. Dan-gerous at any price.



Hoffman's "Northwest" U. S. Verified Seed—CLEAN—HARDY — SURE —the truly best seed to be had!



Above is U.S. Verified Seed... but Uncle Sam does not verify quality—only source... See the weeds.

Above seed looked good —and price was low— but over 20% of it was Sweet Clover.

## Alfalfa

#### Specially Cleaned Genuine U. S. Government Verified Seed

This seed is produced under a co-operative agreement between the Federal Government and ourselves-with Government inspection to check up on us. Look for Uncle Sam's official tag on every bag of Hoffman Verified Origin Alfalfa and Red Clover Seeds. Then you will know where your seed was grown. Every pound is carefully checked and sealed.

#### Hoffman's "Northwest"

"I have been using your Northwestern Alfalfa Seed for about 18 years and have been having fine success with it. I have tried other brands and other varieties, but none of these has measured up to the standard of Hoffman's. I recommend it to all my neighbors who want a good quality Alfalfa seed."

Wilbur F. Barkdoll, Mont Alto, Pa.

We recommend this seed as the choicest seed it is possible to secure. It comes to you from clean selected fields, mostly in the states of Montana, Idaho and the Dakotas, the very sections where Alfalfa Seed can best mature. Furthermore, this seed is the cleanest produced, and the strongest seed that it is possible to secure from these sections. Successful farmers know that Alfalfa seed from the far Northwestern part of the U.S. is the best to plant, because it is the hardiest-surest to catch—and the most prolific. Feeble plants cannot live where these seeds come from. Only the strongest and most vigorous strains can endure the severe climatic conditions of these northern states. That is why Hoffman's North-

west Alfalfa is especially hardy.

Beware of low-priced Alfalfa Seeds. Our tests show that even the so-called "best" seeds very often carry many dangerous foreign weeds. Make this test yourself. Take a sample of Hoffman's Northwest Alfalfa and put it under the microscope or better still take it to your State Experiment Station and then you will know definitely and without a doubt, that Hoffman's Northwest Alfalfa is the cleanest and the finest Alfalfa seed that you can get. Beware of cheap seeds. It costs money to produce good seeds and to thoroughly clean the seeds so that you may be sure that you are getting seeds as clean as it is possible to get them—seeds that are equal in every way to the Famous Hoffman Standard of Quality. For the past 16 years thousands of farmers have used Hoffman's Northwest Alfalfa. They know that it pays to get the best. This is one of the many reasons why Hoffman's Seeds make more money for you.

"Your Northwest Alfalfa is the real seed for this County. My neighbors plowed up theirs in 2 or 3 years. Mine has stood 8 yrs." Randolph Molar, Jefferson Co., W. Va.

#### Grimm Alfalfa

Sow Grimm Alfalfa if you have trouble with winter killing, for it greatly helps to overcome that danger. Most roots of the genuine Grimm have an odd formation. Furthermore, they are of the branching type although not always—sometimes they grow out, very much like those of the regular Alfalfa. The crowns are set low. This protects part of the plant that needs most protection. Be sure you get the genuine Grimm. We guarantee Hoffman's Grimm to be absolutely genuine.

"Your alfalfa seed made the most wonderful stand I have ever seen."

J. H. Francis, Weems, Va.

#### Genuine Grimm

#### U. S. Verified Seed

The lowest priced genuine, high-quality Grimm Alfalfa Seed. Attested by the growers under affidavit to be the true Grimm strain. It is also U. S. Verified Origin Seed. Purity tests show over 99.50% with no dodder or other harmful weeds. See Price List.

"Our alfalfa is counted as fine as in Franklin County—not only by our neighbors, but by both of the Farm Bureau Agents."

David Wadle, Chambersburg, Pa.

#### **Certified Grimm**

#### State Sealed

Every bag of this Certified Seed is sealed by State authorities. It is under the direct supervision of the state from the time it comes to seed until it goes to market. The seed is sealed at the threshing machine and is checked and re-sealed through all cleaning operations by the deputies of the State Department. Gives you purity well over 99.50%.

"The alfalfa seed I got from you did fine. Every seed came up. Northwest brand." Wm. E. Kuhns, Greensburg, Pa.

#### Kansas Alfalfa

Genuine Kansas grown. Seed preferred by many to other Alfalfa. This is genuine U. S. Verified Origin Seed. It is believed by many that seeds from these Kansas Alfalfa plants are hardier than other varieties, because of the alternate freezing and thawing conditions under which they must live and produce seed. This is thoroughly clean seed—free from dangerous weeds. See latest prices under Hoffman's New Money Saving Plan.

"I have the finest stand of alfalfa that there is around here."

D. D. Smith, Edinburg, Va.





## Pasture Grasses

#### Kentucky Blue

America's best known cultivated pasture grass. Grows anywhere in the eastern and northern states. Kentucky Blue is one of our hardiest perennial grasses. It spreads rapidly by means of its running rootlets and it does especially well in limestone soils. It is a low growing grass compared to some others. It rarely exceeds two feet. It is a slow grower. Sow other varieties with Kentucky Blue if you want a pasture plot quickly. Sow about 40 lbs. per acre. 14 lbs. equals one bushel.

#### Red Top

The grass that grows under almost all conditions—will grow on wet land. Thrives on sour soils. Resists drought. Is a fast and vigorous grower. Sow in Spring or Fall. Plant Red Top and it will soon spread and supplant other grasses. In certain sections of New England, Red Top is the principal Hay plant sown. Good for pasture mixtures, being a fast, sure, steady grower. Sow 10 to 12 lbs. per acre Hoffman's Red Top comes 32 lbs. to the bushel.

#### Meadow Fescue

Often called English Blue. It is not like the Kentucky Blue, however. Grows anywhere but does better on low, damp locations. Comes early—lasts through the season. Stands dry or freezing weather. A hardy grass that grows 2 to 3 feet high. One of the best permanent Meadow Grasses. Sow 40 lbs. per acre. Comes 24 lbs. per bushel.

#### Canada Blue Grass

Similar to Kentucky Blue. A shorter, more wiry, coarser and faster growing grass. Will grow where Kentucky will not. Sow this on your mountainous country and rocky soil. Makes somewhat less feed per acre.

#### Orchard Grass

Hardy, tall, leafy, nourishing grass for Hay or Pasture. Grows well anywhere—on any soil. Stands drought. One of the earliest Spring grasses—lasts well into the Fall. Cut Hay when in bloom—otherwise it gets too wet. Stands close cropping. Grows in tufts or bunches. Lasts for years. Sow 30 lbs. per acre. Comes 14 lbs. to the bushel.

#### **English Rye Grass**

Sometimes called Perennial Rye. For good, quick, rich grazing. Can be cropped close. Grows on any soil—not too wet. Relished by all live stock. Sow Spring or Fall—40 to 50 lbs. per acre. Comes 24 lbs. to the bushel.

#### Native Rye Grass

Is sure and speedy grower. Plant every Spring. Will not live over winter. Heavy growth.

#### **Bromus Inermis**

A hardy perennial. Best on rich soils. Sow any time. Roots deeply. Stands drought and cold. A great pasture grass. Sow 2 to 3 bushels per acre. Comes 14 lbs. to the bushel.

#### Tall Meadow Oat Grass

A wonderful grass for poor soils. Grows tall, rank and fast. Lasts for years. A hardy deep-rooted grass that stands drought and cold. Sow 2 to 3 bushels per acre. Comes 14 lbs. to the bushel.

"I have always received clean seed from you people and recommend your seed to any one who wants good, clean seed true to name."

J. P. Hinderliter, Mayport, Pa.

# Permanent Hay and Pasture Mixture

Here's how you can make money on your idle land—land that you cannot farm, because it is too rocky, too steep, too small or too wet. Put that land to work for you. Do as thousands of other successful farmers have done. Sow this mixture of selected Pasture Grasses that will produce Hay or Pasture for many years to come, on your land that is not suited for general farming. Never was there such an ideal time—Prices are lower than ever!

Get either of these two mixtures. The Highland Mixture for well-drained, hilly land, and the Lowland Mixture, for low, wet land, meadows, etc. This mixture is made up of carefully selected grasses, blended in their proper proportions. This mixture contains the Blue Grasses, Herds Grass or Red Top, Rye Grasses and Fescues, other permanent grasses, some Timothy and a proper proportion of the Clovers—thus making up a well balanced mixture produced under the direction of the highest authorities and verified by our own practical experience. Plant either Spring or Fall. Sow about 1 bushel—32 lbs. to the acre.

## How Hoffman's Money-Saving Plan Saves Money for You!

On every order for over \$10 you earn a cash-saving. . . the larger the order, the greater the saving!

If your seed needs figure to \$39.50, you simply take off \$1.58 (or 4%), remitting us the net \$37.92. If your order figures to \$88, it means you save \$4.40 (5%). If your seedbill comes to \$28.25, your saving figures 85c. (3%). If the the total would be \$160, you save \$9.60—send us only \$150.40. Regular Price-List quotations govern all these allowance. Figure your savings per the scale printed on page 3.

Now. . . get the most from this offer. . . gain the larger rebates—by two methods.

First—Buy all your own seeds from Hoffman this year. Second— Include with your own order—other orders from neighbors, or friends, or relatives (who are not already Hoffman customers). Because the larger the order you send us, you automatically put yourself into a larger-rebate, greater-saving class. And we want you to earn the greatest possible saving on this plan!

Pages 3 and 31 give you more details. Always remember this important fact. Every order you send us this year—up to October 31, 1933, will be carefully recorded here. The sum-total of all the orders you send us, when added together, will doubtless put you into a still greater-rebate class than you were when you were sending each separate order. THE TOTAL AMOUNT OF YOUR BUSINESS IS ADDING UP IN YOUR FAVOR RIGHT ALONG! At the end, wouldn't you be agreeably surprised to know that another extra saving has been earned? And you will get that extra amount in cash. . . either at that time, or any earlier time it actually accumulates.

This plan makes money for you. . . it saves you money. . . make full use of it!

Never before could you buy truly-splendid Hoffman Quality Seeds on such a fair-and-square Money-Saving basis. Take full advantage of this offer now . . make your own prices . . the more you buy the more you save!



Do as Thousands of Others are Doing . Save through Our New Money Saving Plan

# Soy Beans

Improve your soils quickly by planting Soy Beans. Inoculate them properly and they will put into the soil more than they will take out because they are great gatherers of nitrogen. You must inoculate Soy Beans, however, if you wish full success with them!

#### They Grow Anywhere

You can plant Soy Beans on any kind of soil, sweet or sour. If your soil is sweet, the inoculating bacteria will do their work rapidly. If your soil is sour, however, add lime so that you will get the best results.

#### Fast Growers—No Disease

Soy Beans grow fast and they fight weeds. They are exceptionally hardy. Will stand dry weather well. Also will stand wet weather. Practically free from diseases.

Plant Soy Beans when ground is warm, about the time you plant your corn.



"I sure got a fine stand of Soy Beans from the seeds you shipped me."

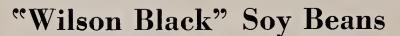
H. R. Hilton, Port Alleghany, Pa.

"I have used your Wilson Black Soy Beans for several years with good results."

Ruth Youngs, Albion, Pa.

"I know it pays to buy your seeds because they are the best.'

A. Gay Teats, Friendsville, Md.



(Sometimes called "Early Wilson")

The favorite Soy Bean among Eastern farmers—best general-purpose variety—for hay, beans and silage. On account of its wonderful growth and slender stems and branches, the "Wilson Black" variety makes fine hay, a little more of it, and hay of a little better quality. This variety matures beans in lower Pennsylvania, Ohio, New Jersey and States to the South. The Wilsons will do well on poor soils. Give it good soil to produce forage—poor soil to produce beans. The Wilson is a medium size, jetblack bean. Will yield 20 bu. beans per acre—over 30 bu. per acre have been secured. Beginners not sure as to variety, will do well to choose on the "Wilson Black." It is a great variety for hay, forage, soiling, and green manuring. Will give all-around satisfaction.



#### Costs Less than Ever To Inoculate Soy Beans

Here is good news! Price of Hoffman's Inoculant for Soy Beans is one-third less than last year. A 5-bushel size now costs only \$1.50. And no doubt about it—it pays to treat your Soy Bean seed with a real quality—fresh—strong Inoculant, such as Hoffman's is.

It might be said—buy your nitrogen this way—it certainly costs you hardly anything this way, compared with buying it in commercial fertilizers. Putting these tiny germs to work for you, at the roots of the Soy Bean plants, means collecting from the air, and storing in your ground, greatly-increased amounts of valuable nitrogen. See the little sacs on the roots of the soy bean plant to the left—filled with nitrogen, provided by proper Inoculation.

Just Like Finding Money Hoffman's New Money Saving Plan

#### "Virginia" Soy Beans

Extensively used in Maryland, Virginia, Delaware, Southern Pennsylvania, New Jersey and Ohio. A good forage bean—very productive. Fine for hay. Beans are round, flat and oblong. A splendid and dependable variety that should be used more. If once it gets more of the advertising certain other strains have—is most likely to supplant some of them.

#### "Manchu" Soy Beans

A favorite in parts of Pennsylvania and nearby States. A good all-purpose bean. Yellow, medium sized with a small mark where fastened to pod. "Manchu" does not lose seed easily by shelling out. A great producer of seeds. Good for forage, because it grows tall, erect and bushy. It is a very good variety for hogging down. Beans mature in about 110 days.

#### "Mammoth Yellow" Soys

Will grow on soil so poor that it will not produce any other crop. A tall grower, coarser in texture than other Soys. Will not fully mature beans in the north. Plant "Mammoth Yellow" with the corn for silage or plowing under.

#### "Illini" Soy Beans (Early)

Earliest Soy Yellow Bean. Produces fine hay and a heavy crop of beans. Two weeks earlier than Manchu.

#### "Mixed Soy Beans"

These beans serve well for a cover crop to turn under—also save you a little in their cost. They are of good quality—sound germination.

#### Some Facts About Soy Beans

Soy Beans cut green and packed with corn for silage—1 part Soys to 4 parts Corn will make a perfect ration of more value than corn silage alone.

Ground Soy Beans are greedily eaten by all stock—easily digested—have a tonic effect.

Corn and Soys grown together can be hogged down with convenience and profit.

Planted in corn, Soys will aid the corn rather than curtail it. Nitrogen gathered by the Soys become available to the corn.

Soys can be grown on land too poor and acid to produce Clover.

#### How to Plant Soy Beans

Kill weeds before planting—cultivate thoroughly.

Do not plant in cold, wet soil—wait until soil is warm. A week or ten days after corn.

Don't plant too deeply—plant about 1½" deep. Be sure you inoculate these beans. Beans cannot gather nitrogen unless you supply the germs to start the action. Plant in rows or broadcast. Broadcast and harrow in 1½ bus. per acre. Drilling with all holes open—1¼ bu. Planting in rows 20 to 36 inches apart—2 or 3 inches on the row. Use 2 to 4 pecks per acre. Corn planters can be used providing you get a special disc. Grain drills can also be used if you plug two out of every three holes.

#### Harvest

For hay, cut when half of the pods are full grown and top leaves begin to yellow. Do not cut when there is dew on leaves. Let lie until leaves are wilted but not brittle. Rake early in wind-rows but cure thoroughly for several days. Then put in small piles and allow several more days for curing. For beans, let stand until half the pods are dry.

"I have used your seeds and find they are the very best."

Marr Patton, Danville, Pa.

"We are well pleased—and recommend your seeds to anybody who wants A-1 seeds. Any seeds we need now we are going to buy from you. We also thank you for prompt service and shipment."

Jos. Dambeck, Bellwood, Pa.



Soy Beans make a lot of good, rich hay-quickly!

## Seed Corn

#### "Lancaster County Sure Crop"

(Note Picture of Ears below)

One of our old customers says, "It yielded almost double the amount of other varieties." Another one says, "Lancaster Sure Crop is the best corn that I have ever had. I do not want any other corn but Lancaster Sure Crop." Another one says, "Lancaster County Sure Crop yielded 180 bushels per acre."

This variety is a money-maker—that's why it has such an appeal to practical farmers. Grows nice, large ears of good, hard corn. And a lot of them! It fills the crib. Ears develop extra well—makes very few nubbins. And when your silo needs filling, "Lancaster County Sure Crop" does the job.

"We had the best crop of corn around. We plant nothing but Sure Crop. We filled three silos last year with this corn on less acreage than with any of the silage varieties."

G. A. Boger, Saucona Farms, Bethlehem, Pa.





#### Fills the Silo

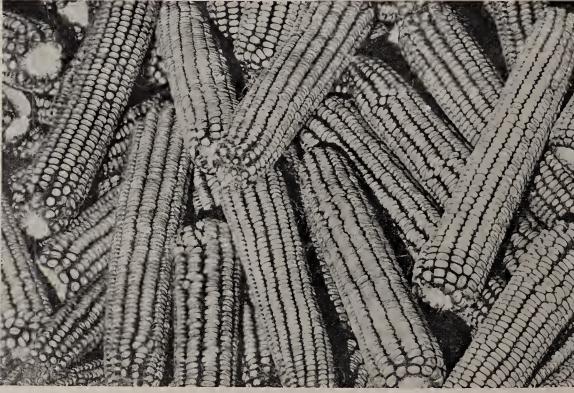
Many folks believe that considerable corn, as well as stalk, should go into the silo—and that where season permits, the corn grains should be well glazed before cutting. Because of this feature, our trade in Sure Crop for ensilage has grown immensely.

Large dairymen throughout Pennsylvania, New York, New Jersey, Ohio and adjoining States, now depend each year upon Hoffman's Lancaster County grown Seed for their Silos. Because of its rich feed value, compared to most other silage corns.

"Lancaster County Sure Crop" grows quite tall—is very leafy—develops early—withstands drought—will develop corn well into the North—makes a rich ensilage.

#### Fills the Crib

As an all-around, general purpose corn—both for husking and silage use—we don't believe there is a variety superior to "Lancaster County Sure Crop". This corn differs in type from all others. It is an odd sort. Doesn't conform to most corn show standards. It is indeed a money-maker.



Do as Thousands of Others are Doing · Save through Our New Money Saving Plan



"Lancaster County Sure Crop Corn is the best corn we ever raised." Wm. H. Strohe, Jr., Telford, Pa.

#### Truly a Sure Cropper

Ears are not thick—run 12-14-16 rows. Cob is very thin. Grains not so deep as corn experts desire, but more squarish. No lost space between rows. 66 to 68 lbs. of ears easily shell a bu. Rich yellow color—slightly red cast.

No Corn Richer in Protein. Established chemically and by practical use.

Matures Early, but not extremely so. Most sections of Pennsylvania and Ohio, except in highest locations, will mature it nicely.

"Lancaster County Sure Crop" doesn't ask for the richest soils. Succeeds there, of course. But comes through nicely on just average land, where many another corn would fail. Husks easily has made a host of friends on this point. And it does shell out the bushels!

"Send me Lancaster Sure Crop. I planted it last year and sure was pleased. My neighbors want to try it this year." Jake J. Detweiler, Middlefield Ohio. "When we cut the corn its average height was 14 feet. Long Champion grew 16 feet. Was well pleased with your seeds." Henry Riefler, Carley Brook, Pa.

#### "Long's Champion Yellow"

A great, big-eared, deep, rich, yellow corn. A smooth ear and a great favorite. One of our farmer friends writes in, "I have one of the best fields of corn in Northern New Jersey and I plant your "Long's Champion Yellow Dent". . . . This corn requires most careful cultivation and somewhat richer land, also a longer season. This is a corn that has to be fed. If you have good ground and will fertilize as well as cultivate, this corn will give you a rich, full even stand. . . a real crop of fat, golden ears. Sometimes it yields over 100 bushels shelled corn per acre. This corn matures nicely in the sections around Lancaster County

#### Want a Good Ensilage Corn?

Fill up your silo with "Long's Champion". A favorite in many Northern and New England States (as well as here at home) because it gives extra heavy tonnage and is rich in feeding value. Makes lot of silage—good, rich, nutritious!

"The seed corn that I got from you did fine. I planted 5 kinds but yours beat them all."

Calvin C. Voorhees, Ringoes, N. J.

Kutztown, Pa.



The More You Buy the Less You Pay . Through Hoffman's New Money Saving Plan

#### "Golden Queen"

Very popular corn in Southeastern Pennsylvania because of its rich, golden yellow color, and high feed value. Big ears. Nice even rows on the ear. Medium sized grains, tall and leafy. Matures in mid-season. Always a favorite for ensilage in the north. A great prizewinner at the corn shows.

"I had ears that measured 16 in. long."
Alvin Angerer, Monroe, Mich.

#### "Early Clarage"

A great favorite through Ohio and north-western Pennsylvania. Will grow well and give nice medium sized ears of golden yellow corn on medium rich soil, but will of course do better on rich soils. Certified to be the true Clarage corn. Seed carefully dried by our special process. If you have a short season try "Early Clarage" corn.

#### "Eureka Ensilage"

If you want stalk and leaves you will get plenty of both if you plant this old-time silage variety. If you want tonnage use "Eureka." Used on a great many dairy farms. This variety is principally grown for stalk and leaves. Ears not likely to mature in Pennsylvania. Nice, large, white grains. Sound, tested seed.

"I have one of the best fields of corn in northern New Jersey. I planted Lancaster County Sure Crop, Improved Long's Champion Yellow Dent and Reid's Yellow Dent." Garfield Oberly, Broadway, N. J.

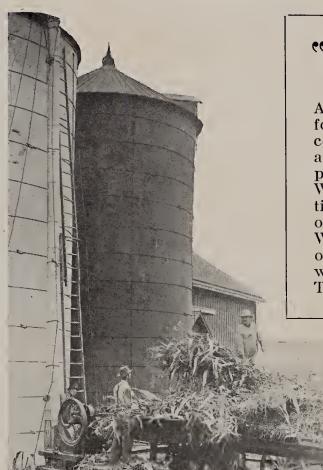


#### "Improved Leaming"

For rough and ready culture on any kind of soil, use "Improved Leaming"—rich, yellow, wedge-shaped grains of great depth. Red cob. Medium sized, tapering ears. Fourteen to eighteen rows to the ear. Thick rtalks and wide leaves. Make good fodder. Not as tall as some other varieties. Fills out well at both ends and between the rows. Does well on good soils and gives surprising results on poor land.

#### "Reid's Yellow Dent"

An all-'round, first rate, practical variety of yellow corn. Medium sized ears, red cob and very thin. Deep yellow grains from tip to butt. Regular rows from end to end—rows set very closely on cob. The most compact ear of corn that we know of. Get more shelled corn and a very thin cob. Plant Reid's Yellow Dent. An early corn. Matures nicely in Southern Pennsylvania, Delaware, Ohio, New Jersey, Virginia, and West Virgina. Not quite early enough for northern mountainous sections. Get this corn—it's yellow through and through both shelled and on the ear. Medium, leafy fodder.



#### "Red Cob White Ensilage"

An old favorite. A white corn on a red cob. Always popular as an ensilage and chopped fodder corn. For the past 10 years it has become more popular year after year. If you want a sweet, tender, juicy corn, with short joints, plenty of leaves and tall stalks, use "Red Cob White Ensilage". It is leafy throughout its entire length and yields an unbelievable tonnage of either ensilage or fodder. Plant "Red Cob White Ensilage" anywhere. Where seasons are of average length or longer, "Red Cob White" will give you a lot of grain. Get this clean stock. Tested and certified to be of sound germination.

NEW YORK—"As usual, your RED COB ensilage has given satisfaction"

satisfaction."
"One 7-acre field of your Red Cob White Ensilage produced one-third more fodder than a 9-acre field of another variety."

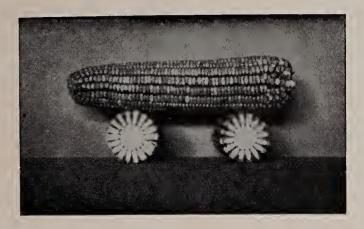
PENNSYLVANIA—"The RED COB Ensilage corn was certainly great stuff. It filled both silos—and I couldn't use all there was, I gave 5 acres of it away to my neighbors."

MASSACHUSETTS—"The field of Fodder Corn that received first premium at our County Fair was grown from your RED COB seed. It grows larger, has more ears and leaves than any other variety."

Hoffman's New Money Saving Plan

#### "Hoffman Early 90-Day"

Get a quick crop of early hard corn. Plant a few acres of "Hoffman Early 90-Day" and feed it to your stock early in the Fall. Matures before the ordinary corns are ready to husk. Both fodder and ears are medium size. The cob is thin. An easy husker. Big, golden grains that are good to look at.



#### "Early Leaming"

A very early yellow corn. Small ears. Goodsized grains. Cobs low down on stalk. A handsome, rich golden yellow corn—unsurpassed in color. Does well in Northern Pennsylvania and in sections of high altitude.

"I got some of your corn from a neighbor and we sure did have some good, big corn last year."

Mrs. E. Rhodes, Pottstown, Pa.

#### "8-Row Flint"

If you have a short season try this old standby. Can be planted in June and will still mature a crop. Eight rows—ears 9 to 11 inches long. Often producing two ears to the stalk. Two varieties—yellow and white.

"I have the largest corn crop I have ever had from the seed I purchased from you." F. A. Scheck, Pineville, Pa.

### "Johnson County White"

Here is our only strictly white corn. Always successful. A great favorite where a heavy leafy growth is wanted. You can easily get all the tonnage you want for ordinary silo requirements with "Johnson County". It is a late variety and requires a long season to mature the ears. Does not require rich soil. Always a money-maker where climate permits. A prizewinner at many shows.

"It was the nicest seed corn I ever saw. I believe every grain grew. I am safe to say it produced 40 bushels more corn per acre and made better fodder than any corn I ever grew. I will plant nothing else this year."

Harry Enyeart, Williamsburg, Pa. "The stalks were so tall that it was difficult to pick the top ears. The ears were larger—it filled our corn crib to the top. Some ears measured 14 inches in length and 10 inches in circumference."

John Duff, Oak Harbor, Ohio.

#### "White Cap Yellow Dent"

One of the most successful varieties on our list. Ears are white but when shelled the sides of the grain show a good healthy yellow. A big yielder. Gives plenty of shelled corn. Rows seed closely on cob. Compact ears. Cob not large. Fourteen to eighteen rows to the ear. Fairly large grains. Long and wide.

#### Does Well on Poor Soils

Can be planted on rich soils, but will do better than most corns on soils of average fertility.

Medium early variety. Will mature in the Southern sections of New Jersey, Pennsylvania, Ohio and all southern states except in mountainous sections. Each stalk produces good ears.

#### Famous Prize-Winning Strain

This corn has won many First Prizes at various local and national shows. You will not be disappointed in this "White Cap Yellow Dent." It is one of our most valuable corns and is a money-maker for everybody who uses it.

"White Cap Yellow Dent Corn — surpassed any other corn we have ever had, both as to quality and yield."

J. H. Colkitt & Son, Bordentown, N. J.



Through Hoffman's New Money Saving Plan



## Seed Oats

#### "Swedish Select"

Remarkable Results from "Swedish Select" Seed Oats

Year in and year out a favorite of thousands of farmers—because it is a proved moneymaker. We sell more bushels of this variety than any other kind, because it can be grown successfully in almost every section where oats can be grown commercially. If you want a branching variety, a well-tried reliable crop of oats, get Swedish Select regardless of the acreage that you want to put it on. Sow Swedish Select three bushels to the acre. The quality is splendid this year. Germination tests almost perfect. And price is lower than ever!

"I bought some Swedish Select Oats last Spring from you and was well pleased." M. L. Stitt, Spruce Hill, Pa.

"I have the finest piece of oats in town from your seed. 4½' high in spite of dry weather."

A. B. Willard, Madison, Conn.

Swedish Select was introduced to this country from Russia by the U. S. Department of Agriculture in 1899. It was an instant favorite because of its extra heavy yields and many desirable characteristics. It is early. It has a stiff straw and is branching. This is an improved variety and under rigid tests at the Wisconsin Experiment Station it showed 8½ bushels per acre greater yield than other varieties over a 10-year average.

"CERESAN" (see page 27) is an effective dust treatment for seed-grains — Barley, Oats, Wheat, etc. Controls and prevents diseases that might arise.

#### "Peerless"

Here is an Oats for these who want something good at a figure only a little above cost of feed oats. Very pleasing reports have come from users the past ten years.

"Peerless" is a branching or tree oats—not the very earliest, but considered as an early sort. Ripens in mid-season. Our stocks are of good, heavy seed, bright color, well cleaned and sound — free of weeds — strong in germination.



As Good as Gold to You . . Hoffman's New Money Saving Plan . . See Page 3

#### "Shadeland Climax"

For 18 years a favorite because it is first in yield — first in earliness — first in weight of grain and also the most beautiful white oats that can be grown. Here's what successful farmers say about this Shadeland Climax: "Shadeland Climax Oats were the best oats grown in this section and recognized as such by everyone." "Climax Oats are certainly a good kind of oats." I raised my best-ever crop of oats from Shadeland Climax". That's why year after year orders for Shadeland Climax are repeated. It is one of the heaviest yielding tree oats. Even on big acreages it has shown yields of 93 bushels per acre and on smaller acreages it has yielded more than 100 bushels per acre. Year by year it makes new friends. It comes from the famous rolling, hilly, Shadeland Valley out in Oregon and Washington. The place where the big, white, heavy, strong, vigorous seed oats are grown. If you want a prize-winning crop of oats, plant Shadeland Climax. You will not be disappointed.

"Climax Oats are certainly a good kind of oats."

J. R. Miller, Mount Solon, Va.

Shadeland Climax is a Sprangle or Tree Oats. Big berries, three grains to a spikelet. Thin hull. Extra early ripener. Has a stiff straw that stands up under the most trying circumstances. Rust resistant. Safe from ordinary rust attacks.

"I raised my best crop of oats from Shadeland Climax."

C. E. Nasvaugher, Avonmore, Pa.

"Got my seed oats from you ten years ago—the best oats I ever raised—want some more."

C. G. Hilligas, Cadiz, Ohio.

#### "Silver Mine"

A good old standby. Early, hardy and prolific. Plant "Silver Mine". Mix with Canada Peas and get an early crop of feed. If you feed oats in the sheaf (straw included) you will like "Silver Mine" because of its soft hull, large grains and clean straw. Heads are of the tree or "Sprangle" type, growing long and starting low down on the stalk.

"I am so well pleased with the Silver Mine Oats I got from you last Spring. They went 78 bushels to the acre and weighed 40 lbs. to the bushel from a machine that would bring them up to 94 bushels by weight. Did not use any fertilizer."

Geo. C. Gunkler, Clyde, N. Y.

#### "Patterson"

This is an old and well-established variety among many farmers of Pennsylvania. All we need ask of those not acquainted with this variety, is that they inquire of the Pennsylvania State Department as to its merits. Such investigation will show that "Patterson" has been doing exceptionally well in Pennsylvania.

In a 14-year test "Patterson" has stood first. Its average yield from 1915 to 1928 having been 63.9 bu. per acre. Straw is of medium stiffness. Grain a nice light yellow. Grows tall. Ripens in mid-season. Our supply, although not very large, is of the genuine strain, and recommended as a worthy oats—well able to please its users.



Buy All Your Seeds From Hoffman . Save Money through Our New Saving Plan

## Canada Peas

Build up the soil on your farm by planting Canada Peas. Next to the clovers, it is one of the finest soil building legume crops, because it gathers nitrogen freely and leaves a heavy deposit of it in the soil. That is why large dairymen and big stock feeders year after year write in to us and say "Send us Canada Peas." Plant Canada Peas early in the Spring for hay, soiling, or pasture.

#### One of the Best Early Green Feeds

You can plant Canada Peas just as soon as the frost is out of the ground. They are speedy growers. Most folks plant Canada Peas with Early Oats. Plant them together just as early as possible—1¼ bushels of Canada Peas and 1¼ bushels of Oats per acre. Peas should be drilled three to three and a half inches deep. Plant oats one and a half to two inches deep. Deeper planting protect peas through dry Spring weather. Plant peas 2½ bushels per acre when planting peas alone.



Oats and Canada Peas on College Farm New Brunswick, N. J.

Peas when planted alone stand erect for a time after which they fall and complete their growth on the ground. Plant peas with oats. The oats support the vines, making the crop more palatable, more accessible.

Plant Canada Peas for hog pasture—also for sheep and cattle. Many farmers let the peas grow tall, then mow and feed it green or make into hay. Cut peas when oats are comparatively green. A new growth will appear after this cutting.



Berkshire Pigs in Oats and Canada Peas, at the Purdue College Farms, Lafayette, Indiana

When planting Canada Peas for hog pastures use a bushel of peas and a bushel of oats, 3 or 4 pounds of Rape Seed and 7 to 10 pounds of Sweet Clover per acre. Plant early in the Spring so that pigs can start on it when a growth of 9 to 10 inches has appeared.

Canada Peas make hay that is rich in protein. There is no other known method of producing so quickly a growth of valuable feed in early Summer.

"The alfalfa I bought this year is sure growing great. Also Sudan Grass. It sure pays, as you say, to buy good seeds." Jos. Dambeck, Bellwood, Pa.

#### When You Buy Clover Seed You Want—

Seed that will grow

Seed that is free of weeds

Clover that will stay with you

Hardy clover that won't winterkill

Clover that will make a good hay-crop

Hoffman's Extra-Quality Clover Seed answers these requirements. Has been pleasing hosts of eastern farmers for many years. Will certainly please you.

## Barley

GROW BARLEY because it is a heavy grain producer. It makes a splendid nurse crop for starting sweet clover and alfalfa. Comes off early—saves moisture for the legume crop. Protects it from the sun's rays. You can also use Barley as a feed substitute for Corn.

#### "Wisconsin Pedigreed"

A favorite Barley in Pennsylvania and nearstates. Produces a dependable yield year after year. Wisconsin Pedigreed was developed by the Wisconsin Experiment Station. Out-yields other strains wherever it has been grown. Usually increases yield by 5 to 8 bushels per acre. One yield was over 45 bushels per acre.

Wisconsin Pedigreed is a handsome bearded 6-row type—stiff in the straw, stands up well and a vigorous grower. Grows tall. Ripens evenly. Large heads well filled. Fully developed. Plump, heavy, sound and good colored grain.

#### "Velvet"

The Barley without the sharp, objectionable beards. All beards are smooth—without sharp barbs or hooks. A safe feed. Yields well. Strong straw. Matures early. A sure cropper. Rapidly gaining in popularity. Much more Velvet sold here last year than ever before.

#### "Alpha"

Two-row Barley. A medium late bearded variety. A heavy yielder. Developed in New York and suitable for northern sections of Pennsylvania. Tall, specially stiff straw.

#### "Beardless"

A fine nurse crop for Spring sown Alfalfa. Produces a moderate grain crop. Heads stand erect. Straw is strong. Supply limited. Order early.

## Treating Barley and Oats with "Ceresan"

Hundreds of farmers in Pennsylvania are still losing five, eight and more bushels of grain per acre because of smut and other such diseases . . . But the more progressive men are today treating all their seed grains—even though they don't know it to contain such diseases! Using Ceresan means only a few cents per bushel added to cost of seed. And it surely does control matters very well. This practice provides very good crop insurance at low cost. . . Read details page 27.

#### Hoffman Pays the Freight on 100 lbs. or more

Note This Liberal Freight-Paid Offer
Plus the offer of FREE BAGS—
Plus the New Money Saving Plan—
Plus Splendid Quality Seeds—
Take advantage of all these benefits on all your Farm Seed purchases for 1933.



"I like your seed very much. It always grows well and produces a good crop." E. D. Slater, Coxsackie, N. Y.

"The seed corn you sent me last year turned out good. . . if I say how good you will think I put a "stretcher" on my story."

T. C. Hutchinson, Sunbury, Pa.

## Spring Wheat

Government authorities recommend "Marquis" because it is a good producer and has good flour making qualities. Marquis will succeed where other varieties fail. It is earlier by 10 days and is not as subject to rust and disease as are other kinds. Marquis grows a small grain somewhat smaller than Winter wheat. Hoffman's "Marquis" Seed comes from Minnesota. It is especially clean and is an early, hardy, productive variety for the high portions of Pennsylvania and states north.

## Spring Rye

Plant Hoffman's Spring Rye with other grains for Spring pastures and for soiling. It makes a good crop and also produces plenty of grain. Plant Spring Rye early—when you plant your Oats. Be sure to get Hoffman's Spring Rye, because it is especially hardy and comes from the far northern states. Spring Rye is not quite as plump in the grain as Winter Rye nor does it grow as high. It is, however, a very satisfactory crop for Spring planting.

Winter Wheat

Here in the heart of Lancaster County is now growing another crop of fine wheat—hardiest, heavy yielding strains. These wheats will be thoroughly cleaned—closely graded—entirely free from weeds and foul matter—and ready for your sowing this Fall. When this Seed is ready, may we sample and quote?

## Speltz or Emmer

Hardy grain crop for feeding to cattle, horses and hogs. Mix it with bran shorts. You can plant Speltz on any kind of soil and regardless of climate. It resists drought, ripens earlier, will not rust or smut. Thrives on poor, stony ground. Sow 2 bushels to the acre—handle like Oats.

"The seed oats and wheat have given the most satisfactory results. We have never had a larger or better crop."

Albert W. Sharp, Titusville, N. J.

"The seed corn I bought last Spring certainly gave me a fine crop of corn. Everybody is talking about it."

Alvey S. Shorb, Gettysburg, Pa.

#### Will Your Lawn Need Re-seeding this Spring?

If any Lawn Seed will be needed, may we please supply Hoffman's? You can buy lower-priced seed for the purpose—but you truly cannot buy better seed. . . No filler is used in Hoffman Lawn Seed — just the plain heavy clean seed. And varieties of grasses that have shown their ability to produce pleasing sods. Know you would be pleased with results from this seed. . . There is also a special mixture for sowing in shady locations.

"I have been asked 'How do you get such a nice set of oats?' I say 'Use Hoffman's Seeds'." Wesley Sinsel, Grafton, W. Va.

### **Buckwheat**

The crop that will make good on even the poorest land. Plant Buckwheat and produce grain even on poor soil. That is why Buckwheat is so popular in northern and mountainous sections. It is a good yielder of grain and the straw is very heavy, even on thin soils. Also used to a good extent for bees.

Buckwheat flour is a very valuable human food. Buckwheat middlings are rich in protein and are in great demand as a dairy feed. Feed buckwheat in the grain to poultry. Also feed it to hogs as a fattener. Keep buckwheat seed on hand for quick seeding in case another crop fails. Sow buckwheat broadcast and cover with a smooth harrow. Sow about 1 bushel per acre. Plant buckwheat. It is a sure "catch" crop and is not hard on the soil. Only one variety, the famous Japanese Buckwheat—a heavy producer is here offered.





## Sudan Grass

Plant this annual growing grass and cut your first crop 50 to 70 days after planting. Cut your second crop within the next 45 to 50 days. Sudan stools remarkably. Its hay is equal to Timothy—analysis shows 9:13% protein. Grows tall. Slender stems. For hay cut Sudan when in bloom, or a little earlier, about the time the heads appear.

Re-seed Sudan every year. A wonderful grass for hot, dry weather. When other grasses wither, Sudan keeps supplying good, rich pasture. Sow Sudan at corn planting time or a little later. Seed can be drilled or broadcast. Cover ½ inch. Broadcast 18 to 24 pounds per acre. Sow Sudan with Soy Beans or Cow Peas. It makes a wonderful combination. Sudan is a remarkably quick, sure, heavy producer of hay, pasture, or ensilage.

## Cow Peas

Cow Peas are entirely different from Canada Peas. Do not plant Cow Peas until after Corn planting time. Cow Peas can be used in much the same way as Soy Beans. They improve the soil. Good for hay, forage, silage and peas. Hay has high food value. Plant, cultivate and harvest the same as Soy Beans. Both are great producers of nitrogen—when properly inoculated. Cow Peas, however, will thrive on even the poorest ground. They lie down flatter,

however, than Soys. Plant Cow Peas for pasturing, hogging or soil improvement. Plant 1½ inches deep. Be sure to inoculate the seed.

#### "New Era" Cow Peas

An early variety of Cow Peas. Stands more erect than others. Mows easily. Vines are sturdy with lots of branches. Makes good hay.

#### "Whippoorwill" Cow Peas

A favorite general-purpose variety. Vigorous, early, fairly erect. A good producer of both hay and peas.

## Lawn Seed

Hoffman's Lawn Seed is composed of close-growing, fine-leaved, hardy grasses that will live through severe winters, stand steady use, and keep a good appearance. If carefully seeded on well-prepared soil, it will produce a most beautiful sward—even—fine in texture. Sow this seed with the assurance that you have the best to be had. If you could see the many splendid lawns that were sown to this seed you would be promptly convinced of its superiority.

There is also the Hoffman *Shady-Lawn* Seed—a fine mixture of special grasses adapted to shady places.

#### Lawn-Making Pointers:

Apply some good, elean, fertile ground. Or use well-rotted manure. Special lawn fertilizers are available, too. Work the ground fine as possible. Let it stand ten days—the soil will settle and weeds will begin coming. Then rake to destroy the young weeds. Sow your seed—and use enough. A pound to 150 to 175 sq. ft. Twice that won't hurt. Divide the seeding—half by walking one direction, the other half at right angles to the first. Rake and cover seed a little. A light rolling helps. Sprinkle lightly to avoid washing. Water often, and after once rooted, give it plenty of water at a time. Don't cut too soon. . . . . . . . . . . . . . . Sow Hoffman's Seed.



Save Money on Seeds . . . . Through Hoffman's New Money Saving Plan

#### Spring Vetch

Also called Common or Oregon Vetch. Not hardy like Winter Vetch. Sow early in Spring with Oats, Rye or Barley. Costs but little.

#### Winter Vetch

One of the best friends of the farmer. Good for hay, pasture, and soil improvement. One of the best leguminous winter cover and green manuring crops. Very Lardy. Will survive the severest winters. Winter Vetch drops its seed, renews itself for years. Experiment Stations say that one acre of Vetch is the equivalent of from \$16 to \$48 in commercial fertilizer. Sow Vetch either by itself or with Wheat or Rye. Winter Vetch will grow on any soil and build it up at the same time. For maximum value from the crop, treat the seed with Hoffman's Inoculant. Costs little—means much!

#### Cow Horn Turnips

Plant Cow Horn Turnips and improve your soil. Can be planted with corn. Tops are eagerly eaten by sheep and poultry. Roots deeply and brings up fertilizer nearer the top.

#### Hog Pasture Mixture (Annual)

Want a quick growth of pasture for hogs? Then do as hundreds of others hog raisers are doing. Plant Hoffman's Hog Pasture Mixture. Fattens hogs without the use of grain. Makes good pasture for cattle. Will grow again after being pastured off. A grain mixture of Spring grains, grasses, vetches, field peas, forage, plants, etc. Fine for alternate pasture plots. Sow 70 lbs. to the acre, one or two in. deep.



## Millets

Plant Millets in June and July and get a good crop quickly. Millets will grow on poor land. Cut Millets when seed heads have come on about one-third of the plants — before the growth is too woody.

#### Golden Millet

Formerly called German. A rapid grower, easily cured. Fine texture of stems. Makes rich hay. Sow 3 pecks to one bushel per acre for hay. About two weeks later than Hungarian, but more leafy. Takes 7 to 9 weeks to make a crop. Forty-eight pound per bushel.

#### Hungarian Millet

Preferred by many folks. Always dependable. A good variety for the North. Sow 3 pecks per acre for hay. 48 lbs. per bushel.

#### Japanese Millet

The tall variety. Thrives on poor soil. Often called the "Million Dollar Grass". Sometimes yields 20 tons to the acre. When fed green should be cut just before seed heads appear. Japanese Millet is more difficult to cure than Golden Millet, but if well cured makes a valuable hay. Sow ½ bu. per acre. Cover seed well. 32 lbs. per bushel.

#### Golden Millet and Cow Peas—Mixed

A great combination for either hay or green feed. Better than either seed sown by itself. Sow 3 pecks Golden Millet with 1 bu. Cow Peas per acre. Cut when Millet is in bloom regardless of maturity of Cow Peas at the time.

#### Sorghum

Plant Sorghum and get excellent feed either dry or green for cattle and livestock. Stands hot, dry weather. Belongs to the sugar cane family. Grows like corn. You can cut Sorghum 2 or 3 times. Don't plant until soil is warm. If you broadcast, sow 2 bushels to acre. If drilled, 1½ bushels. Plant 1 to 2 inches deep. When planted in rows, seed should be 1 inch apart and rows far enough apart to permit cultivation. Cut Sorghum before heads appear, in order to get greater feed value. The younger you cut Sorghum the quicker the next crop.

#### Dwarf Essex Rape

A quick pasture for cattle, hogs and sheep. Frequently sown in mixtures of Oats and Canada Peas. Grows thickly in six to eight weeks. Sown into corn the last cultivation will make a good Fall pasture. May be sown anytime—anywhere. When plowed under, the soil is benefitted.

As Good as Gold to You . . . . . . . . Hoffman's New Money Saving Plan

## For Treating Seed Corn, Oats, Barley, Potatoes

Carl E. Randolph, of Maine writes: "I harvested the Semesan Bel treated and untreated potatoes and found that the Semesan Bel treated potatoes yielded 71.8 barrels compared with 50.4 barrels on untreated, an increase of 21.4 barrels per acre."

#### "Semesan Bel" for Seed Potatoes

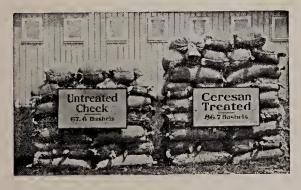
Grow a larger, more profitable potato crop with Semesan Bel—the Instantaneous seed potato dip. A sure safe-guard against disease. A rapid, effective potato disinfectant — much better than old fashioned methods. Just mix Semesan Bel with water, dip your potatoes, drain and plant. No time to soak necessary. May be used with cold water. Harmless to sprouted potatoes. One man can treat from 200 to 400 bushels per day. Generally controls seed-borne diseases—scab, rhizoctonia, black leg. Prevents rotting caused by certain soilborne organisms. Promotes uniform growth. Booklet Free. Pr'es: 4 oz., \$0.50; 1 lb., \$1.75; 5 lbs., \$8.00; 25 lb., \$31.25. One 4 oz. can treats 15 to 20 bu.

Highly profitable results were obtained from early maturity by W. M. Raper, North Carolina, who says: "My Semesan Bel treated potatoes matured 5 days earlier, giving me the advantage of a much higher market that netted me an increased profit of \$1,125, which is exactly what Semesan Bel was worth to me this year."

Dr. William H. Martin, of the New Jersey Agricultural Experiment Station, said: "All of the treatments (on Green Mountain seed) gave an increase over the untreated checks, these increases amounting to from 4.7 to 45.4 bushels per acre."

#### "Ceresan" for Oats, Barley, Wheat

Why lose part of your grain crop through smuts and other diseases? Treat all seed grains with Ceresan before sowing. Effective in controlling stinking smut and seed-borne flag smut of wheat; blight caused by seed-borne scab; smuts of oats; covered smut and stripe of barley; and seed-borne stem smut of rye. Seed may be treated in spare time. Ceresan is



Ceresan gave 19.1 bushels more oats per acre

 "Semesan Jr. treated seed yielded 73.5 bushels per acre compared with 55.4 bushels from untreated seed, which is an increase of 18.1 bushels r 32.7%.

H. A. Hunter, University of Maryland.

#### "Semesan Jr." for Seed Corn

Treat your Seed Corn with Semesan Jr. W. M. Miller of Illincis, gained 5 bushels Co. per acre. Semesan Jr. costs but 3c to 4c per acre of field corn. Destructive diseases, v h n they exist on the seed, cause seed decay, seedling blight, rotten roots and many nubbin-bearing stalks. Semesan Jr. destroys such ci cases on the seed without injury. Permits earlier planting, by protecting against rotting in cold, wet soil. Makes better, larger crops. Easily applied. Does not slow up planter. Use 2 ounces per bushel. Ask for Free Booklet. Prices: 4 oz., \$0.50; 1 lb., \$1.75; 5 lb., \$8.00; 25 lb., \$31.25.

"Where Semesan Jr. was used this year we had very little to no rot. The corn stood up well in fields treated with Semesan Jr. while adjoining fields fell."

J. O. Hoge, Virginia.



"I sure had very good results with your Crow Repellent. I planted it along the woods where the crows always took my corn and they never bothered a hill, nor did the squirrels."

F. O. Brown, Wapakoneta, Ohio.

Protect your newly-planted corn during the period when it is most easily damaged, by ridding your crop of crows and other corn-pulling birds and animals. It saves loss of seed and labor of replanting. It positively will not clog any planter. It is non-poisonous and will not injure the seed or any kind of corn. It is more effective, more convenient to use, and more economical than any other material. Will not kill birds or animals, but keeps them away. Hastens germination. Helps to insure largest yield per acre. Pl ase add extra for postage—small cans, 5c.; large can, 10.

LOW	1 bu. Seed Corn size	\$0.60
	2 bu. Seed Corn size	1.00
<b>PRICES</b>	4 bu. Seed Corn size	1.75

"The Crow Repellent is all right. Would not do without it. After I had spent ½ day putting up twine and other things and getting up at 4 o'clock and going out with a gun, can now lie in bed and not worry."

C. Warner, New Hartford, Conn.

Hoffman's New Money Saving Plan

## Plant Hoffman's Seed Potatoes for Heavy Crops

If you want a quality crop, plant Hoffman's Seed Potatoes—they will make bigger crops and more money for you. In 34 years thousands of farmers have bought from Hoffman's.

BUY Your 1933 Seed Potatoes through Hoffman's Money Saving Plan

Read what they say. See for yourself. Hoffman's Seed Potatoes are disease free. They are the very best seed stock.

Northern-grown, disease free Seed Potatoes pay best! Make sure that your careful preparation and cultivation counts! You spend a lot of time on this crop—and plenty of money on machinery, fertilizer, spray materials. You have expensive details to watch—and the seed is very important. These pages offer truly first-quality seed—grown in Maine, except as otherwise stated. . . . Treating Seed Potatoes with Semesan Bel has proven quite profitable—see page 27. Cost is very low this year.

Hoffman Pays the Freight on all your shipments of seed that weigh 100 lbs. or over



The More You Buy the Less You Pay . Through Hoffman's New Money Saving Plan

## "624 Bushels of Potatoes per Acre"

-that's the exact yield made this past Summer

By Yeagle Bros., near Bristol, Pennsylvania. These men know the value of good seed, and what a tremendous value it has in the making of a paying crop. For this crop shown in the two pictures on this page, the seed planted was the same strain here offered you—the

## Northern Michigan "Russet" (State Certified Seed)

This variety has been breaking several records in many sections of the State. It is a hardy grower. Fine root system—resists disease—easy to harvest—stores well—a good cooker. A real money-making variety because it is a dependable, heavy yielder.

#### Strict Certification

The iron-clad rules of the Michigan State College inspection service protects you, when you buy this seed. Their inspection is most thorough—made by trained graduate specialists. Fields must be clean—no weeds—their





presence would disqualify the grower from certification.

#### Tuber-Unit Seed Selection

This system makes the very best seed. By it—the grower of a seed-plot can readily remove every single undesirable trait from his seed-patch. Result is, he plants his main acreage with seed-stock that is absolutely true to name, free from disease, and that is bound to show up well for the eastern grower who plants it the next year.

#### 352 bushel-per-acre on 56 Acres

Last year Mr. John Smith, of Lebanon County, Penna.—made the above record. He also used this same seed, now offered to you. No doubt about it—this Northern Michigan seed, offers you an exceptional opportunity this year—at the price. And Hoffman's Money-Saving Plan, as well as the Freight Paid offer applies in your favor, too.

#### Certified Maine-Grown Varieties:

#### "Irish Cobbler"

Here is the biggest-selling early potato. And truly a money-maker. More than half of our orders call for Irish Cobblers. It is the earliest standard-crop white potato. You doubtless know all about its merits. It is round to oblong in shape. Shallow eyes and indent at the stem end. A delicious, mealy potato. Stores well. Eyes remain dormant as long as the later varieties under same conditions. A favorite for commercial planting.

Early-harvest potatoes often reap the benefit of better prices. Because of this, and its exceptional ability to yield big crops, the Irish Cobbler is a bigger favorite today than ever. This seed is of exceptional quality—bound to please you!

#### "Early Surprise"

Another early variety. Claimed to be slightly earlier than the Cobbler. Stores well—cooks very well. Smooth and mealy. Delicious flavor. A very marketable potato. Heavy yielder, too.

#### "Green Mountain"

Here is one of the best-liked standard sorts grown. Of very best eating qualities—round to oblong—white flesh — healthy grower — heavy foliage—good keeping potato. Of all the later types of Maine-grown seed, there is no variety that has more friends and more successful users. Here is fine seed of it this year.

## "Sir Walter Raleigh"— "Carman No. 3"

These are two favorable sorts—very similar in manner of growth. Both blossom purple—grow round to oblong in shape—both have the qualities wanted on the table, fine texture, mealy and tasty. They ripen in mid-season. Both are good yielders.

#### "Early Rose"

Everyone knows Early Rose. Pink skinned, oblong, medium size. Quite early in its maturity. Fine for garden use. Supply is limited. Order early.

Buy All Your Seeds From Hoffman . Save through the New Money Saving Plan

## Hoffman's (Certified) New York "Russets"

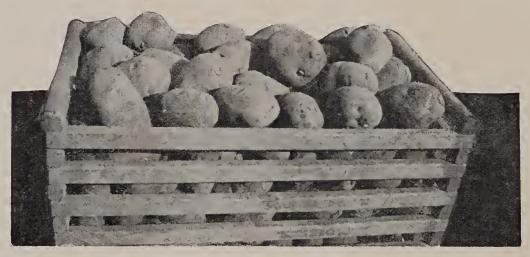
Careful tests by leading potato growers and others, have shown this New York State seed equal in quality, freedom from disease, and yielding ability to the seed they had secured from other sources—surpassing its competitors in some cases.

It has been checked right alongside certified Russet seed from other sources. In 1929 this seed ranked first in County Agent tests in Lehigh, Indiana and Schuylkill Counties (Penna.) In 1930, a Chester County user was the record producer with an average of 460 bu. per acre. Dry as the season was, a few others passed the 400-bushel mark. Some forty checks in eleven Counties revealed very fine yields. And 1932 again found it right up among the leaders.

The parent seed that supplied the acreage to grow the seed here offered you, was produced by tuber-unit, hill selected methods. This insures greater 'vigor 'and yielding ability, and better uniformity of type.

## "White Rural" (Certified) "Rural New Yorker"

Here is an old and great favorite in many sections, that needs no introduction to many of our readers. This seed is bred and developed by the same methods as our Rural Russets. Certified in the same way—inspected by Cornell University specialists, and certified as to health, vigor, purity and type by the N. Y. State Seed Improvement Association. Here is truly worthy seed for those who prefer a heavy-yielding white potato instead of the Russet. . . . . . . . And its quality is fine!



#### Test Your Soil—with "Soiltex"

#### —tells how much lime it needs

Alfalfa, Red Clover, Sweet Clover, all require lime. Most other crops benefit by it. Lime corrects acidity, sets free plant-food, improves texture of the soil, and is necessary to the activity of nitrogen-gathering bacteria. To apply less lime than needed, means loss of fertility and poorer crops. To apply more lime than you need wastes money. Save money—test your soil—know exactly what it requires.

Soiltex is quick, easy, accurate. Tells in a few minutes if soil is acid, and how much lime it needs. Each outfit, \$1.00 (postpaid) makes 75 to 100 tests. Full directions and lime table included. Costs about 1c. per test.

#### The "Cahoon" Seed Sower

The "Cahoon" is an accurate and durable Seeder. It is made of steel, iron and brass and will last as long as any farmer and still be as serviceable as when new. Full directions go with every machine. Adjustments are easily made, and it is a pleasure to operate. Sent to our customers — packed in corrugated fibre boxes—postage prepaid, for \$4.50 each. The "Cahoon" will give real satisfaction.

#### "Clipper" Seed Cleaners

If you sow your own grain or grass seed, you need a "Clipper" Seed Cleaner to make it 'fit to sow.' The cost is small, the up-keep is nothing. Will last a life time.

No other mill cleans so clean—sells so cheaply. The "Clipper" is used by Seedsmen, Agriculture Colleges, and Experiment Stations throughout the world.

PLAIN DIRECTIONS (easily understood) go with each machine.

THE "CLIPPER" SCREEN OUTFIT (12 screens) handles Wheat, Oats, Corn, Barley, Rye, the Clovers, Alfalfa, Timothy, Peas, Soy Beans, etc.

THE "CLIPPER'S" VERTICAL AIR BLAST is a feature that no other cleaner has. It makes most difficult separations that can be made in no other way.

No. 1-B "CLIPPER" is a hand or power mill that will clean 20 bu. Seed Wheat per hour, or 10 bushels of Timothy seed. . . . No. 2-B "CLIPPER" capacity per hour is 25 bu. grain. Can be run by hand, but for most cleaning 1/4 horse power should be applied.

Prices: — \$35.00 and \$41.00, freight paid.

#### Terms of Acceptance

Every care is exercised to give all customers seed of good quality that will prove pleasing and satisfactory, yet the following clause approved by the American Seed-Trade Association (of which we are members) and same as published by other responsible seed firms, is to be

made plain. A. H. Hoffman, Inc., gives no warranty, express or implied, as to the description, quality, productiveness, or any other matter of any seeds they send out, and will not be in any way responsible for the crop. If the purchaser does not accept the goods on these terms, they are at once to be returned. . . . . Hoffman's Seeds will please you—and "MAKE MONEY FOR YOU!"

#### "I Got \$268 in Cash—and my Barn Full of Hay besides"

That's what Clayton B. Erb, Lancaster, Pa., says he realized this past Summer from his 16 acre field of Alfalfa seeded Spring, 1931. His field was sown with Hoffman's Seed. Before sowing, Mr. Erb mixed about two-thirds of the required quantity of Hoffman's "Northwest", and one-third Hoffman's "Grimm" Seed. He made three cuttings this Summer. He kept careful record of the hay sold from this field, and actually took in \$268 in cash from it . . . having plenty of hay left to fill his barn . . . And his barn is big!

"Just completed threshing on this unit of our farms, 8,500 bushels of oats and barley grown from seed purchased from you last Spring. The barley was of the Alpha variety and the oats, Swedish Select. Our oats have been over running 5 lbs. per bushel, the first time this has taken place in this valley during my tenure. An under weight is the usual occurence. . . . . With a total of 542 bushels more of Oats and Barley in our bins than anticipated, you may know that we are very well satisfied with the seed purchased from you last Spring.

Wm. H. Pew, Pine Plains, N. Y.

## Money Back Guarantee

Seed you order from this book must be satisfactory on its arrival, or may be returned at once, and your money will be refunded.

. . . . . Hoffman's Seeds will please you!





"Hoffman's Seeds Make Money For You!"

# READ WHAT HOFFMAN DOES

# To Insure Clean, Vigorous Seeds



The facts must be KNOWN
—there is no guess-work.
Hoffman must know—so
that YOU CAN BE SURE!
And Hoffman does know!

Every bag of Clover, Alfalfa and other grass seed you buy from Hoffman is **known** to be exactly as offered. . . . Where grown—how cleaned — whether really clean — how tested—the percentage of pure healthy seed. . . . How much of it will grow. . . . All about its freedom from noxious weeds.

In seed Oats—Barley—Soy Beans—Potatoes... Which kinds do best? Which are best suited? You buy ONLY THE TRIED-AND-TRUE VARIETIES here—because Hoffman has investigated thoroughly and knows the facts about them!

For Seed Corn a special building was erected, whereby you **know** that you get sound-germinating disease-free seed—strongest vitality.

Heavy investments in modern cleaning, grading, storing and testing equipment—PROTECT YOU, the sower of Hoffman's Seeds. Quality is never guessed at... But Hoffman gets the facts—for you!

Result: SAFE, SOUND, SURE seed for you—Seed that will "Make Money for You!"

A.H.HOFFMAN INC.

LANDISVILLE

(LANCASTER COUNTY)

PA.



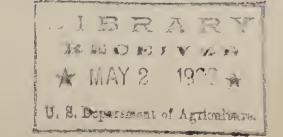
# Hoffman's Farm Seeds



SOLD DIRECT TO FARMERS

A.H.HOFFMAN,INC. LANDISVILLE, PA. LANCASTER COUNTY

# How you can get HIGH QUALITY SEEDS



... and save money!

WE KNOW that you MUST SAVE MONEY ON SEEDS THIS YEAR. That's why we are writing to you . . . so that WE CAN HELP YOU SAVE MONEY ON YOUR PURCHASES OF SEED . . . NOW!

Hoffman's Seeds have been famous for QUALITY for more than a third of a century. Wish you could read the many hundreds of letters received from successful farmers who have planted Hoffman's Quality Seeds, year after year . . . and who continue to plant them, because they know that Hoffman's Seeds give bigger crops and MAKE MORE MONEY.

We have been even more careful this year than ever before about the Quality of Hoffman's Seeds. We know that you cannot afford to take chances with poor, inferior, unclean seeds now.

You will also find our prices most reasonable . . . very low in fact, when you

consider that you are getting the same high quality seeds that you have always bought.

Furthermore, this year we are going to Help you save money. You can easily do it if you will buy all your seeds through our new money saving plan. The more you buy, the more you save.

Get your friends and neighbors to buy with you. They can save too . . . and help you save more. Be sure to read all about it on the next page . . . SEE HOW EASILY YOU CAN SAVE MONEY ON SEEDS!

If there is anything else that you would like to know about our new money saving plan, please write, and we will answer all your questions.

If you have mislaid our catalog write us at once . . . and we will send you another copy! We await your prompt commands . . . A. H. Hoffman, Inc.

# READ ABOUT THIS NEW PLAN NOW! THAT WILL SAVE YOU MONEY!



## Get YOUR cash saving on the seeds you buy THIS SPRING

#### **Red Clover Seed**

Clean as ever . . . sound as ever . . . costs less than ever! This famous Extra Quality Seed is clean, hardy, Northern-grown. Finest seed money can buy. Source verified by U. S. Government. Tested—free of foul weeds—sound growth—suited to your section. Note these two qualities and two prices—They will both cost you less than even these figures, however, because of our New Money-Saving Plan.

"Extra" . . . @ \$7.90 bu. "Economy" . . . @ 7.30 bu.

"The seed arrived in fine condition. It is excellent—the cleanest I have ever seen—nicely packed, too."

#### Alsike Clover

Finest of the crop. Tested and sound. Also Northern-grown . . . hardy . . . very low prices. Furthermore, our New Money-Saving Plan, means to you an additional saving on each of these prices, whichever quality you select. "Extra" . . . . @ \$8.60 bu. "Economy" . . . @ 8.00 bu.

"We had one of the finest clover fields around here. Clover knee high." J. M. Musser, Mifflintown, Pa.

#### **Mammoth Clover**

"I have been sowing your Clover Seed for years, and I always get a good catch of grass... Four of my neighbors are ordering with me this year."

#### **Sweet Clover**

Genuine clean hardy tested .	sound F	inest qu	ality
New Crop Seed. Popular as ever Prices very low—Each price subject to our	White Sweet	Clover	· @ \$3.70
cash-saving, Money Making Plan for you as	Yellow "	66	@ 3.95
described in our New Money-Saving Plan.	Groudy Co."	66	@ 3.90

"We think your seeds are superior to all others."

L. B. Young & Son, Benton, Pa.

#### Timothy Seed

You can always depend on getting clean, sound-growing, weed-free Timothy Seed in Hoffman's famous "Farmer's Choice"... Also keep in mind that Hoffman Pays the Freight, also sends Bags Free, and offers the New Money-Saving Plan which applies to these low prices. "Farmer's Choice" @ \$2.40 bu.

"All the seeds that I have bought of you have been O. K."
W. L. Sawhill, Claysville, Pa.

# How Hoffman's Money-Saving Plan SAVES MONEY FOR YOU!

On every order for over \$10 you earn a cash saving . . . the larger the order, the greater the saving!

If your seed needs figure to \$39.50, you simply take off \$1.58 (or 4%), remitting us the net \$37.92. If your order figures to \$88, it means you save \$4.40 (5%). If your seed-bill comes to \$28.25, your saving figures 85c. (3%). If the total would be \$160, you save \$9.60—send us only \$150.40. Regular Price-List quotations govern all these allowances. Figure your savings per the scale below.

Now . . . get the most from this offer . . . gain the larger rebates—by two methods.

First—Buy all your own seeds from Hoffman this year. Second—Include with your own order—other orders from neighbors, or friends, or relatives (who are not already Hoffman customers). Because the larger the order you send us, you automatically put yourself into a larger-rebate, greater-saving class. And we want you to earn the greatest possible saving on this plan!

Always remember this important fact. Every order you send us this year—up to October 31, 1933, will be carefully recorded here. The sum-total of all the orders you send us, when added together, will doubtless put you into a still greaterrebate class than you were when you were sending each separate order. The TOTAL AMOUNT OF YOUR BUSINESS IS ADDING UP IN YOUR FAVOR RIGHT ALONG! At the end, wouldn't you be agreeably surprised to know that another extra saving has been earned? And you will get that extra amount in cash . . . either at that time, or any earlier time it actually accumulates.

This plan makes money for you . . . it saves you money . . . make full use of it!

Never before could you buy truly-splendid Hoffman Quality Seeds on such a fair-and-square Money-Saving basis. Take full advantage of this offer now . . . make your own prices . . . the more you buy the more you save! Use this opportunity to really save money on finest quality seeds.

#### Here is What You Save

(Regular Price-List Quotations Govern All These Savings)

On	Orders	for	\$ 10	to	\$ 14.99			You take off 2%
66	66	44	15	to	29.99			You take off 3%
••	<b>%</b> %	44	30	to	59.99			You take off 4%
6.	٠.	6.	60	to	119.99			You take off 5%
٠.	**	**	120	to	239.99			You take off 6%
66	••	<b>6.</b>	240	to	419.99			You take off 7%
6 -	••	44	420	to	649.99			You take off 8%
••		66	650	to	999.99			You take off 9%

## Hoffman Pays the Freight

on 100 lbs. or over

Bags Free . . . Safe Delivery Guaranteed

#### Alfalfa Seed

Take no chances on your seed for this important crop. . . . Sow Hoffman's and be sure! You'll get positively the finest-quality seed made. True, hardy strains. Tested and sound seed. Source verified by U. S. Government. These

are the lowest prices for these truly topnotch qualities. Also gain the cash benefits that are yours through the New Hoffman Money-Saving Plan. This is the Plan that saves you real money. It counts up fast when figured on these absolutely fair, low prices.

Kansas . . . @ \$10.25 bu.
Northwest . @ 12.00 bu.
Western Hardy @ 11.25 bu.
Grimm . . . @ 14.50 bu.
Grimm (Cert.) @ 15.75 bu.

"I have the finest stand of alfalfa that there is around here."

D. D. Smith, Edinburg, Va.

#### **Economical Mixture**

Here is a double saving for you. . . . You buy about half Red Clover, quarter Alsike and quarter Timothy—all good-quality seed—at less than regular prices—and gain by the Money-Saving Plan besides.

Economical Mixture @ \$5.95 bu.

#### Alsike & Timothy

Over 20 per cent Alsike . . . all good, clean, new-crop seed of sound growth. . . . At a considerable saving from the regular prices of each. In reality your actual cost is less per bushel than this figure, because of the Money-Saving Plan.

Alsike and Timothy @ \$2.95 bu.

"I have been using your seeds for several years and find them the best I can buy."

J. H. Thompson, Downingtown, Pa.

#### **Seed Oats**

This year's prices being the lowest ever . . . and the New Money-Saving Plan working for you besides. . . . You now have a splendid chance to sow your entire oats acreage with new Hoffman Seed. . . . No doubt about it these clean, heavy-yielding strains do mean business. They'll speak for themselves in the extra crop they will make for you.

Swedish Select. @ \$0.68 bu. Silver Mine . . @ .63 bu. Shadeland Climax @ 1.05 bu. Peerless . . . . . @ .59 bu.

"I have the finest piece of oats in town from your seed. 4\/2' high in spite of dry weather."

A. B. Willard, Madison, Conn.

#### Canada Peas

Finest new-crop seed. . . . Splendid for early green feed. . . . Mostly sown along with Oats. . . . Plant early. Canada Peas . . . @ \$3.65 bu.

#### Barley

Here is plump, heavy, sound, good-colored seed. Just what you are looking for.... The kind that is a real heavy-grain producer. Strong and vigorous—large heads, well filled and at new low prices too. Furthermore, don't forget that Hoffman also gives you these three things... free bags, the New Money-Saving Plan... and of course Hoffman pays the freight on every shipment of 100 pounds or over. Here's your chance to get clean, hardy Barley, free from weeds . . . and also benefit through our New Money-Saving Plan. Beardless. . . . . @ 1.15 bu.

#### GET YOUR FRIENDS TO BUY WITH YOU

#### **Potatoes**

Real Northern grown discase-free seed potatoes . . . the kind that produce heavy crops. Do as thousands of others are doing. . . . Gct the finest seed potatoes that money will buy . . . and save money by getting them through our New Money-Saving Plan. Don't forget that Hoffman always pays the freight on all ship-

ments of 100 lbs. or more. Furthermore, you get free bags and this year every purchase of seed that you make on our New Money-Saving Plan is just like finding money.

Certified Seed in	2	bu.	bags
Irish Cobbler		@	\$2.95
Green Mountain		$\bar{w}$	2.80
Early Rose		<u>@</u>	3.00
Michigan Russet		$\bar{a}$	2.75
New York Russet		<u>@</u>	2.60
White Rural		(a)	2.60

#### 352 bushel-per-acre on 56 Acres.

Mr. John Smith, of Lebanon County.

#### Soy Beans

Soy Beans make good rich hay . . . and they make it quickly. Furthermore, they will grow anywhere. If they are inoculated properly they will put into the soil more than they will take out. Hoffman's Soy Beans frequently produce 20 bushels of beans per acre—sometimes 30 bushels. Now you can buy our famous high quality Soy Beans at new low prices . . . and on top of this, make additional savings through our New Money-Saving Plan. This is the plan that every farmer has been waiting for. You can buy either singly or collectively and get better terms than were possible before.

Wilson Black Soys @ \$1.45 bu.

#### **Sudan Grass**

Clean, strong, sound, vigorous seed. The kind that gives you your first crop 50 to 70 days after planting and you can cut your second crop within the next 45 or 50 days. One of our most popular annual growing grasses. Sow Sudan Grass with Soy Beans or Cow Peas. You also get a cash saving when you make your first \$10 purchase. You get other cash savings by the end of the year on additional

purchases that you or your friends have bought.

Per Pound

@ 5 cts.

150 lbs. or more

@  $4\frac{1}{2}$  cts.

#### Seed Corn

Lancaster County Sure Crop. Frequently yields almost double the amount of other varieties. Here is a real dependable money maker that will fill the silo and the crib. We don't believe that there is a variety superior to Lancaster County Sure Crop. We called it Sure Crop because we know that when you plant it, you'll get a Sure Crop. And now you can get this clean, heavy-yielding strain . . . the finest seed that money can buy, at prices lower than ever before, through our New Money-Saving Plan. Be sure to grasp this opportunity today. You will never re- Lancaster County Sure Crop @ \$1.75 bu. gret it! (See other prices in our new catalog)

One of our old customers says, "It yielded almost double the amount of other varieties." Another one says, "Lancaster Sure Crop is the best corn that I have ever had. I do not want any other corn but Lancaster Sure Crop." Another one says, "Lancaster County Sure Crop yielded 180 bushels per acre."

#### Pasture Grasses

Here's the chance that you have been waiting for, for years. Now you can improve your pasture lots. Put in a stand of permanent hay or any other grass you wish and do it for less money than ever before. You can't afford to let prices like this go by.

Permanent Hay and Pasture Mixture

·							@	\$3.40 per bu. of 32 lbs.
Finest Kentucky	y I	3lu	ıc	Gı	as	s	(a)	1.80 per bu. of 14 lbs.
Faucy Red Top							@	2.45 per bu. of 32 lbs.
Orchard Grass							@	1.65 per bu. of 14 lbs.
Meadow Fescue							(a)	1.75 per bu. of 24 lbs.
Native Ryc							@	1.70 per bu. of 24 lbs.

# Why HOFFMAN'S High Quality SEEDS Make Money for You!

You can always depend upon the quality of Hoffman's Seeds... because The Quality Never varies. For more than 34 years, successful farmers have known that nothing takes the place of Hoffman's High Quality seed.

We know that every single bag of Clover, Alfalfa or any other seed that we send you is **exactly** as represented to you. We know **where** that seed was grown . . . we know that it's **clean** . . . how it tests . . . how **free** it is from weeds . . . which varieties are best suited. . . . Every test is made. . . . Everything is proved time and time

again, before we sell this seed to you as Hoffman's HIGH QUALITY SEED.

That's why we say to you that we are proud of Hoffman's seeds . . . We are also very proud of our new money-saving plan . . . which means that you and your neighbors can now (either singly, or collectively) obtain Hoffman's famous high quality seeds . . . And also make money and save money . . . Through this new plan that actually puts money in your pocket. There is genuine satisfaction in sowing Hoffman's Seeds.

Get Hoffman's Famous Quality Seeds . . . ALSO GET EXTRA SAVINGS through our NEW MONEY-SAVING PLAN. You get your EXTRA SAVINGS IN CASH at time of purchase. You GET CASH RETURN at the end of the year on all seeds you have bought during the year when their value exceeds the rate of savings you have already made.

Hoffman's Seeds Make Money for you. Successful farmers have used them for 34 years. You can always depend upon Hoffman's Quality Seeds.

Mail your order today to

#### A. H. HOFFMAN

IN CORPORATED

Landisville, Lancaster Co., Penna.

WE PAY FREIGHT ON 100 LBS. • BAGS FREE